MANAGEMENT (HBA, HBSc)

Department of Management

The Management Major is a 4-year program offered exclusively at U of T Mississauga. The program combines the study of organizations and their management with a second major discipline. It leads to either an Honours BA or an Honours BSc degree, depending on your second discipline. For example, choosing Chemistry and Management could prepare you for work in the chemical industry and English and Management for the publishing industry. Career success upon graduation requires the social skills, professionalism and maturity developed through active participation in the extensive extra-curricular programming activities offered by the Department of Management, and our undergraduate societies. Activities include conferences, competitions, seminars and workshops.

MAKE THE MOST OF YOUR TIME AT UTM!

We want to help you maximize your university experience, so we’ve pulled together information and interesting suggestions to get you started, although there are many more! As you review the chart on the inside pages, note that many of the suggestions need not be restricted to the year they are mentioned. In fact, activities such as joining an academic society, engaging with faculty and seeking opportunities to gain experience should occur in each year of your study at UTM. Read through the chart and create your own plan using My Program Plan found at www.utm.utoronto.ca/program-plans

Programs of Study (POST)

- Specialist Program ERSPE1882 Human Resource Management
- Specialist Program ERSPE2431 Management
- Major Program ERMAJ2431 Management

Check out...

How are organizations designed? In MGT363H5, explore the relationship between design and effectiveness and the impact and determinants of an organization’s form.

What can I do with my degree?

The career you choose will depend on your experience and interests. Visit the Career Centre to explore your career options.

Careers for graduates: Purchaser; Market research analyst; Operations manager; Promotions manager; Media planner; Sales analyst; Training specialist; E-Business consultant; Event planner; Hotel administrator; Logistics specialist; Marketing specialist; Money manager.

Workplaces: Banks; Advertising firms; Consumer goods manufacturers; Market research organizations; Insurance firms; Government; Non-profit organizations.
### MANAGEMENT (HBA, HBSc) MAJOR Program Plan

#### 1ST YEAR

- **PLAN YOUR ACADEMICS**
  - Choose a program of study (Subject POSH) once you complete 4.0 credits. Use the Degree Explorer and the Academic Calendar to plan your degree.
  - Develop foundational academic skills and strategies by enrolling in a uutime course. Build community and gain academic support through LAUNCH. Join a RGASC Peer Facilitated Study Group.

- **BUILD SKILLS**
  - Use the Co-Curricular Record (CCR). Search for opportunities beyond the classroom, and keep track of your accomplishments.
  - Attend the Get Experience Fair through the Career Centre (CC) to learn about on- and off-campus opportunities.
  - Attend the Experiential Education Fair.

- **BUILD A NETWORK**
  - Networking simply means talking to people and developing relationships with them. Start by joining the Innovative Business Association (IBA). Ask about their Mentorship Program.
  - Do you have a professor you really like or connect with? Ask about their Innovative Business Association (IBA) Networking simply means talking to people and developing relationships with them. Start by joining the Innovative Business Association (IBA). Ask about their Mentorship Program.
  - Attend events held by the International Education Centre (IEC), whether you are an international or domestic student. Explore your culture and other cultures through weekly/volunteer conversations. Language Conversation Circles, debates, and activities to enhance your global and intercultural mindset.

- **BUILD A GLOBAL MINDSET**
  - Attend the Program Selection & Career Options workshop offered by the Office of the Registrar and the CC.
  - Check out Careers by Major at the CC to see potential career options. Attend the Management department’s Associate Yourself Fair.
  - Take part in Try It Week - a week of mock lectures - to get an idea of which program is best for you.

- **PLAN FOR YOUR FUTURE**
  - Explore careers through the CCO’s Job Shadowing Program. Visit the Professional Development & Learning Centre (PDSL). On the second floor of the Kaneff Centre.
  - Considering further education? Attend the CCO’s Further Education Showcase. Talk to professors – they are potential mentors and references.

#### 2ND YEAR

- **PLAN YOUR ACADEMICS**
  - Enroll in courses MGM221H5/MGT210H5, MGM222H5, and MGT231H5, 252H5, 262H5, 270H5.
  - Visit the Li Koon Chon Finance Learning Centre (FLC) for specialized information resources and databases. The FLC is located on the lower level of the Innovation Complex in Room L1045.
  - Use the Career Learning Network (CLN) to find postings for on- and off-campus work and volunteer opportunities.
  - Work on-campus through the Work-Study Program. View position descriptions on the CLN.

- **BUILD SKILLS**
  - Accept your Quercus invitation to gain access to UTMM events and info including the Momentum Conference.
  - Take part in the Professional Skills Development Program (PSDP). Check out the PSDP Events Calendar.
  - Apply to the Certificate in Effective Business Practices and Leadership Skills. Certificate requirements include a 4-month paid work placement.
  - Engage in programs like the Global and Intercultural Fluency Training Series (GIFTS) or learn about and prepare for a future UTMM Abroad Experience through the IEC to strengthen and enhance your intercultural skill set, and learn about other cultures while sharing your own.

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#### 3RD YEAR

- **PLAN YOUR ACADEMICS**
  - Enroll in courses MGM390H5, and MGT371H5.
  - Throughout your undergraduate degree:
    - use the Degree Explorer to ensure you complete your degree and program requirements.
    - see the Office of the Registrar and the Management Academic Advisor for assistance.
  - Explore your interests. Do you enjoy community building? Investigate the CSE Student Outreach Assistant position. Interested in some friendly competition? Take part in External Case Competitions. Visit Blackboard for details.
  - Attend the Work-Study Info session.

- **BUILD SKILLS**
  - Establish a professional presence on social media (e.g., LinkedIn).
  - Meet industry professionals within your desired profession. Attend the IBA Business Banquet - the largest networking event offered to UTMM business students.
  - Earn degree credits overseas! Apply to study for a summer, term or year at one of 140+ universities. Speak to the IEC for details about how to gain access to UTMM Abroad Experience.

- **BUILD A NETWORK**
  - Join a professional association. Check out the Canadian Management Professionals Association and Supply Chain Management Association Ontario.
  - Go to a conference such as Ready, Set, Market or Show Me the Green.
  - Participate in Bizmentorship as a mentor.

- **BUILD A GLOBAL MINDSET**
  - Learn about working abroad. Read up on worldwide employment trends and industry outlooks through GoinGlobal. Attend the Go Global Expo to learn about opportunities. See if you are eligible for International Experience Canada.

- **PLAN FOR YOUR FUTURE**
  - What’s your next step after undergrad?
    - Considering further education? Research application requirements, prepare for admission tests (LSAT, GMAT), and research funding options (OGS, SSHRC).

- **4TH OR FINAL YEAR**
  - Enroll in MGT402H5. Attend 1.0 credits from the Electives category in the Academic Calendar.
  - Do you have innovative business ideas? Visit IUBISH, the business incubator in the lower level of the Innovation Complex to receive expert advice.
  - Log on to ACORN and request graduation.

- **BUILD SKILLS**
  - Consider a practical work-based experience through MGT480H5 Internship course. Sign up for MGT480H5 on ACORN and attend the Mandatory Orientation Session.

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**HOW TO USE THIS PROGRAM PLAN**

Read through each year. Investigate what appeals to you here and in any other Program Plans that apply to you.

Visit [www.utm.utoronto.ca/program-plans](http://www.utm.utoronto.ca/program-plans) to create your own plan using My Program Plan. Update your plan yearly.

**Visit [www.utm.utoronto.ca/program-plans](http://www.utm.utoronto.ca/program-plans) for the online version and links.**

Revised on: 7/12/2021
Skills developed in Management

To be competitive in the job market, it is essential that you can explain your skills to an employer. Visit the Career Centre to learn how to articulate and market the following skills:

Communication: prepare and make oral presentations; write detailed reports; and convey concepts and ideas accurately.

Research & analytical: attention to detail; critical and analytical thinking; evaluate ideas and research; statistical analysis; and computer modeling.

Problem-solving: decision making and interpret research and data.

Organizational: time management; manage multiple priorities during peak times; and application of theoretical knowledge in practical settings (e.g. via internships).

Get involved

Check out the 100+ student organizations on campus. Here are a few:

- Innovative Business Association (IBA)
- IMI Competition Group (IMIC)
- DECA UTM
- UTM Student Union (UTMSU)
- UTM Athletics Council (UTMAC)
- UTM Capital Management (UTMCM)

For a listing of clubs on campus visit www.utm.utoronto.ca/clubs.

Services that support you

- Accessibility Services (AS)
- Career Centre (CC)
- Centre for Student Engagement (CSE)
- Professional Development & Learning Centre (PDLC), Department of Management,
- Experiential Education Unit (EEU)
- Health & Counselling Centre (HCC)
- Indigenous Centre (IC)
- International Education Centre (IEC)
- Li Koon Chun Finance Learning Centre (FLC)
- Office of the Registrar (OR)
- Recreation, Athletics and Wellness Centre (RAWC)
- Robert Gillespie Academic Skills Centre (RGASC)
- UTM Library, Hazel McCallion Academic Learning Centre (HMALC)

Department of Management

Innovation Complex, Room 2270
University of Toronto Mississauga
3359 Mississauga Rd
Mississauga ON Canada L5L 1C6
(905) 569-4455
www.utm.utoronto.ca/management

FUTURE STUDENTS

Admission to UTM

All program areas require an Ontario Secondary School Diploma, or equivalent, with six Grade 12 U/M courses, or equivalent, including English. The admission average is calculated with English plus the next best five courses. The Grade 12 prerequisite for this program is Advanced Functions. The approximate average required for admission is mid-80s. More information is available at utm.utoronto.ca/viewbook.

NOTE: During the application process, applicants will select the Management admissions category but will not officially be admitted to a formal program of study (Specialist, Major, and/or Minor) until after first year.

Sneak Peek

How do managers influence individual and group behaviour? In MGT262H5, you will explore relevant problems confronting management such as motivation, influence and communication. Learn the fundamentals of Accounting in MGM222H5. This course will provide you with the tools to understand and use management accounting information for decision making, planning and control.

Prospective students should note that if you apply to the Management Stream in the admissions process and are admitted to U of T Mississauga, you receive priority in registration for prerequisite courses in the Management Major Program.

Student Recruitment & Admissions

Innovation Complex, Room 1270
University of Toronto Mississauga
3359 Mississauga Rd
Mississauga ON Canada L5L 1C6
(905) 828-5400
www.utm.utoronto.ca/future-students