Many students are interested in careers in financial institutions, or within the finance functional area of corporations or other large organizations. The Commerce Specialist program in Finance includes courses covering corporate finance, investment theory, financial derivatives (futures and options), financial management, mergers and acquisitions, security analysis, behavioural finance, fixed income and international finance. These courses provide a solid foundation for understanding how funds are raised in the capital markets, and how organizations allocate their financial resources efficiently.

Programs of Study (POSt)
- Specialist Program ERSPE2034 Commerce: Finance (BCom)
- Specialist Program ERSPE2273 Commerce (BCom)
- Major Program ERMAJ1111 Commerce (Arts)

Check out...
What is neurofinance? Find out in MGT430H5. You’ll study how human psychology influences financial decision making. Get ready to trade in the financial markets! MGT435H5 is a Li Koon Chun Finance Learning Centre-lab-based course providing hands-on introduction to security markets.

What can I do with my degree?
The career you choose will depend on your experience and interests. Visit the Career Centre to explore your career options.

Careers for graduates: Portfolio manager; Securities analyst; Bank manager; Budget analyst; Performance analyst; Cost manager; Investment advisor; Money manager; Personal financial planner; Business analyst; Compliance officer; Financial analyst;

Workplaces: Banks and financial institutions; Insurance companies; Government; Private and public sectors companies with a Finance functional area; Asset/Investment management; Consulting and other financial and non-financial institutions.
# COMMERCE: FINANCE SPECIALIST Program Plan

## 1ST YEAR

- **Enroll in courses MGMT191H5, MGMT201H5, ECO100Y5, and MAT133Y5/135Y5 (or equivalent).** Check out the Management department’s First-Year Success Guide. Choose a program of study (Subject POS) once you complete 4.0 credits. Use the Degree Explorer Planner and the Academic Calendar to plan your degree.
- **Start strong and get informed with utmONE and LAUNCH through the Centre for Student Engagement (CSE).** Join a Peer Facilitated Study Group (RGASC) through the Centre for Student Engagement (CSE). Attend workshops such as the First-Year Success Guide.
- **Networking simply means talking to people and developing relationships with them.** Start by joining the IIE Business Association (IIEA) and IEC. Ask about their mentorship programs.
- **Attend events held by the International Education Centre (IEC) or the International Education Centre (IEC)**. Whether you are an international or domestic student. Explore different cultures through food, music, art, and or through sightseeing around the GTA.

## 2ND YEAR

- **In second year and higher, attain 7.5 credits in Management, 5.0 credits in Economics and 2.0 credits for the Writing Requirement.** View the Academic Calendar for course options.
- **Consider applying for Research Opportunity Program (ROP) courses.** Visit the EEU website for ROP Course Prerequisites. Attend the RGASC’s F.A.R.T. to enhance your research skills.
- **Use the Co-Curricular Record (CCR) to find postings for on- and off-campus work and volunteer opportunities.** Attend the Get Experience Fair through the Career Centre (CC) to learn about on- and off-campus opportunities.
- **Attend the Management department’s 2nd year Momentum Conference.** Take part in the Professional Skills Development Program (PSDP). Check out the PSDP Events Calendar to stay up-to-date on Management events.
- **Embark on a UTM Abroad Experience through the IEC.** Take advantage of this opportunity to travel as part of a class, or a co-curricular opportunity, and learn about a topic of interest in a unique location.
- **Explore careers through the CC’s Extern Job Shadowing Program.** Visit the Professional Development & Learning Centre in KN207A. Consider the mandatory Orientation Session in the fall.

## 3RD YEAR

- **Consider a practical work-based experience through MGT480H5 Internship course.** Sign up for MGT480H5 on ACORN and attend the mandatory Orientation Session in the fall.
- **Establish a professional presence on social media (e.g., LinkedIn).** Do you have innovative business ideas? Visit IIEA’s 60 Global Expo to learn about opportunities. See if you are eligible for International Experience Canada.
- **Join a professional association.** Check out the Financial Advisors Association of Canada and CFA Society Toronto. Go to a conference such as Ready, Set, Market! or Show Me the Green.
- **What’s your next step after undergrad?** Entering the workforce? Evaluate your career options through a CC Career Counselling appointment. Create a job search strategy — book a CC Employment Strategies appointment.
- **Consider further education?** Attend the CC’s Graduate and Professional Schools Fair. Talk to professors – they are potential mentors and references.
- **Attend the Management department’s 2nd year Momentum Conference.** Take part in the Professional Skills Development Program (PSDP). Check out the PSDP Events Calendar to stay up-to-date on Management events.
- **Embark on a UTM Abroad Experience through the IEC.** Take advantage of this opportunity to travel as part of a class, or a co-curricular opportunity, and learn about a topic of interest in a unique location.
- **Explore careers through the CC’s Extern Job Shadowing Program.** Visit the Professional Development & Learning Centre in KN207A. Consider the mandatory Orientation Session in the fall.

## 4TH OR FINAL YEAR

- **Learn about the mandatory Orientation Session in the fall.** Log on to ACORN and request graduation.
- **Skills are transferrable to any job regardless of where you develop them.** Need to strengthen your leadership skills? Consider working for the Li Koon Chun Finance Learning Centre as an FLC Student Assistant.
- **Revise your plan yearly.** Visit www.utm.utoronto.ca/program-plans to create your own plan using My Program Plan. Update your plan yearly.

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*Consult the Academic Calendar for greater detail on course requirements, program notes and degree requirements.

**Plan Your Academics**

**Build Skills**

**Build a Network**

**Build a Global Mindset**

**Plan for Your Future**

**How to Use This Program Plan**

Read through each year. Investigate what appeals to you here and in any other Program Plans that apply to you.

Visit www.utm.utoronto.ca/program-plans to create your own plan using My Program Plan.

Update your plan yearly.

Visit www.utm.utoronto.ca/program-plans for the online version and links.
Skills developed in Commerce: Finance

To be competitive in the job market, it is essential that you can explain your skills to an employer. Visit the Career Centre to learn how to articulate and market the following skills:

- **Communication**: prepare and make oral presentations; write detailed reports; and convey concepts and ideas accurately.
- **Research & analytical**: attention to detail; critical and analytical thinking; evaluate ideas and research; statistical analysis; and computer modeling.
- **Problem-solving**: decision making and interpret research and data.
- **Organizational**: time management; manage multiple priorities during peak times; and application of theoretical knowledge in practical settings (e.g. via internships).

Get involved

Check out the 100+ student organizations on campus. Here are a few:

- IMI Business Association (IBA)
- DECA UTM
- UTM Student Union (UTMSU)
- UTM Athletics Council (UTMAC)

For a listing of clubs on campus visit [www.utm.utoronto.ca/clubs](http://www.utm.utoronto.ca/clubs).

Services that support you

- Accessibility Services (AS)
- Career Centre (CC)
- Centre for Student Engagement (CSE)
- Professional Development & Learning Centre (PDLC), Department of Management
- Experiential Education Unit (EEU)
- Health & Counselling Centre (HCC)
- Indigenous Centre (IC)
- International Education Centre (IEC)
- Li Koon Chun Finance Learning Centre (FLC)
- Office of the Registrar (OR)
- Recreation, Athletics and Wellness Centre (RAWC)
- Robert Gillespie Academic Skills Centre (RGASC)
- UTM Library, Hazel McCallion Academic Learning Centre (HMALC)

Department of Management

Innovation Complex, Room 2270
University of Toronto Mississauga
3359 Mississauga Rd
Mississauga ON Canada L5L 1C6

(905) 569-4455
[www.utm.utoronto.ca/management](http://www.utm.utoronto.ca/management)

**FUTURE STUDENTS**

**Admission to UTM**

All program areas require an Ontario Secondary School Diploma, or equivalent, with six Grade 12 U/M courses, or equivalent, including English. The admission average is calculated with English plus the next best five courses. The Grade 12 prerequisites for this program are Advanced Functions and Calculus. The approximate average required for admission is mid-80s.

More information is available at [utm.utoronto.ca/viewbook](http://utm.utoronto.ca/viewbook).

**NOTE:** During the application process, applicants will select the Commerce admissions category, but will not officially be admitted to a formal program of study (Specialist, Major, and/or Minor) until after first year.

**Sneak Peek**

Develop critical thinking and communication skills using cases to expand knowledge of financial accounting in MGT220H5. Topics include accounting's conceptual framework, analysis of business and financial statements, accounting for assets, and valuation of bonds. How are investment decisions made? Find out in MGT338H5. This course analyzes the financial investment decision-making process of individuals and firms. It provides an introduction to present-value techniques, capital budgeting decision-rules, the problem of investment under uncertainty, and portfolio theory.

**Student Recruitment & Admissions**

Innovation Complex, Room 1270
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Mississauga ON Canada L5L 1C6

905-828-5400
[www.utm.utoronto.ca/future-students](http://www.utm.utoronto.ca/future-students)