The Management Major is a 4-year program offered exclusively at U of T Mississauga. The program combines the study of organizations and their management with a second major discipline. It leads to either an Honours BA or an Honours BSc degree, depending on your second discipline. For example, choosing Chemistry and Management could prepare you for work in the chemical industry and English and Management for the publishing industry. Career success upon graduation requires the social skills, professionalism and maturity developed through active participation in the extensive extra-curricular programming activities offered by the Department of Management, and our undergraduate societies. Activities include conferences, competitions, seminars and workshops.

MAKE THE MOST OF YOUR TIME AT UTM!

We want to help you maximize your university experience, so we’ve pulled together information and interesting suggestions to get you started, although there are many more! As you review the chart on the inside pages, note that many of the suggestions need not be restricted to the year they are mentioned. In fact, activities such as joining an academic society, engaging with faculty and seeking opportunities to gain experience should occur in each year of your study at UTM. Read through the chart and create your own plan using My Program Plan found at www.utm.utoronto.ca/program-plans

Programs of Study (POST)
- Major Program ERMA2431 Management (Arts or Science)
- Specialist Program ERSPE2431 Management (BCom)
- Specialist Program ERSPE1882 Human Resource Management

Check out...
How are organizations designed? In MGT363H5, explore the relationship between design and effectiveness and the impact and determinants of an organization's form.

What can I do with my degree?
The career you choose will depend on your experience and interests. Visit the Career Centre to explore your career options.

Careers for graduates: Purchaser; Market research analyst; Operations manager; Promotions manager; Media planner; Sales analyst; Training specialist; E-Business consultant; Event planner; Hotel administrator; Logistics specialist; Marketing specialist; Money manager.

Workplaces: Banks; Advertising firms; Consumer goods manufacturers; Market research organizations; Insurance firms; Government; Non-profit organizations.
# MANAGEMENT (HBA, HBSc)

**MAJOR Program Plan**

<table>
<thead>
<tr>
<th>1ST YEAR</th>
<th>2ND YEAR</th>
<th>3RD YEAR</th>
<th>4TH OR FINAL YEAR</th>
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</thead>
<tbody>
<tr>
<td><strong>PLAN YOUR ACADEMICS</strong>&lt;sup&gt;*&lt;/sup&gt;</td>
<td><strong>In second year and higher, attain 6.0 credits in Management and Economics. View the Academic Calendar for course options.</strong></td>
<td><strong>In second year and higher, attain 10.5 credits in Management. View the Academic Calendar for course options.</strong></td>
<td><strong>In second year and higher, attain 10.5 credits in Management. View the Academic Calendar for course options.</strong></td>
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<td>Enrol in MGMT101H5, ILO2H5, ECO100H1 and ECO100H2. MAT136Y5/MAT135Y5 or both MAT136H5 and MAT135H5. Recommended students take MGT100H5. Choose a program of study (Subject POS) once you complete 4.0 credits and meet the weighted average. Use the Degree Explorer and the Academic Calendar to plan your degree. Develop foundational academic skills and strategies by enrolling in a uTmOne course. Build community and gain academic support through LAUNCH. Join a RAGAS: Peer Facilitated Study Group.</td>
<td>Visit the Li Koon Chun Finance Learning Centre (FLC) for specialized information resources and databases. The FLC is located on the lower level of the Innovation Complex in Room L1245. Use the Career &amp; Co-Curricular Learning Network (CLN) to find postings for on- and off-campus work and volunteer opportunities. Work on-campus through the Work-Study program. View position descriptions on the CLN.</td>
<td><strong>Use the Degree Explorer to ensure you complete your degree and program requirements.</strong></td>
<td><strong>Do you have innovative business ideas? Visit ICUBE, the business incubator in the lower level of the Innovation Complex to receive expert advice.</strong></td>
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<tr>
<td><strong>BUILD SKILLS</strong></td>
<td><strong>Use the Co-Curricular Record (CCR). Search for opportunities beyond the classroom, and keep track of your accomplishments.</strong></td>
<td><strong>Use the Co-Curricular Record (CCR) to see the Management Academic Office of the Registrar and the CC to plan your degree.</strong></td>
<td><strong>Consider a practical work-based experience through MGT480H5 Internship course. Sign up for MGT480H5 on ACORN and attend the Orientation Session.</strong></td>
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<td><strong>BUILD A NETWORK</strong></td>
<td><strong>Attend the Get Hired Fair through the Centre (CC) to learn about on- and off-campus opportunities.</strong></td>
<td><strong>Attend the Work-Study info session.</strong></td>
<td><strong>Establish a professional presence on social media (e.g., LinkedIn).</strong></td>
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<tr>
<td>Networking simply means talking to people and developing relationships with them. Start by joining the Innovative Business Association (IBA). Ask about their Mentorship Program. Do you have a professor you really like or connect with? Learn Tips On How to Approach a Professor available through the Experiential Education Unit (EEU). Engage with the many programs offered by the International Education Centre (IEC), whether you are an international or domestic student. Consider joining the Canada Eh? day trips or English Language Conversation Circles to deepen your global mindset. <strong>First-year international students can also take advantage of THRIVE, a one-day conference dedicated to helping you start your UTM journey successfully.</strong></td>
<td><strong>Accept your UTMBusinessConnect invitation. Gain access to appointments, job postings and much more.</strong></td>
<td><strong>Meet industry professionals within your desired profession. Attend the IBA Business Banquet - the largest networking event offered to UTM business students.</strong></td>
<td><strong>Join a professional association. Check out the Canadian Management Professionals Association and Supply Chain Management Association Ontario.</strong></td>
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<tr>
<td><strong>BUILD A GLOBAL MINDSET</strong></td>
<td><strong>Attend the Experiential Education Fair.</strong></td>
<td><strong>Take part in the Certificate in Effective Business Practices and Leadership Skills which includes a paid internship. Participate in International Education Week and engage in programs like Global and Intercultural Fluency Training Series (GFTS) to build on your leadership and communication skills in global citizenship. Learn about and prepare for a future UTM Abroad Experience through the IEC to strengthen and enhance your intercultural skill set, and learn about other cultures while sharing your own!</strong></td>
<td><strong>Expand your intercultural awareness and developing intercultural skills will help you in your academics, personal growth and are highly sought out by employers.</strong></td>
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<td><strong>PLAN FOR YOUR FUTURE</strong></td>
<td><strong>Attend the Program Selection &amp; Career Options workshop offered by the Office of the Registrar and the CC.</strong></td>
<td><strong>Apply to the Certificate in Effective Business Practices and Leadership Skills which includes a paid internship. Participate in International Education Week and engage in programs like Global and Intercultural Fluency Training Series (GFTS) to build on your leadership and communication skills in global citizenship. Learn about and prepare for a future UTM Abroad Experience through the IEC to strengthen and enhance your intercultural skill set, and learn about other cultures while sharing your own!</strong></td>
<td><strong>Earn credits overseas! Apply to study for a summer term, or year at one of 170 universities. Speak to the IEC for details about Course Based Exchange, funding and travel safety. Attend Global Learning Week to learn about the various opportunities available to you!</strong></td>
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<tr>
<td></td>
<td><strong>Check out Careers by Major at the CC to see potential career options. Attend the Management department’s Associate Yourself Fair. Participate in Subject POS Information sessions to get an idea of which program is best for you.</strong></td>
<td><strong>Apply to the Certificate in Effective Business Practices and Leadership Skills which includes a paid internship. Participate in International Education Week and engage in programs like Global and Intercultural Fluency Training Series (GFTS) to build on your leadership and communication skills in global citizenship. Learn about and prepare for a future UTM Abroad Experience through the IEC to strengthen and enhance your intercultural skill set, and learn about other cultures while sharing your own!</strong></td>
<td><strong>Expanding your intercultural awareness and developing intercultural skills will help you in your academics, personal growth and are highly sought out by employers.</strong></td>
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<td></td>
<td><strong>Explore careers through the CCC’s Job Shadow Program. Visit the Professional Development &amp; Learning Centre (PDLC) on the second floor of the Kaneff Centre. Considering further education? Attend the CCC’s Graduate &amp; Professional Schools Fair. Talk to professors – they are potential mentors and references.</strong></td>
<td><strong>Earn credits overseas! Apply to study for a summer term, or year at one of 170 universities. Speak to the IEC for details about Course Based Exchange, funding and travel safety. Attend Global Learning Week to learn about the various opportunities available to you!</strong></td>
<td><strong>Earn credits overseas! Apply to study for a summer term, or year at one of 170 universities. Speak to the IEC for details about Course Based Exchange, funding and travel safety. Attend Global Learning Week to learn about the various opportunities available to you!</strong></td>
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**HOW TO USE THIS PROGRAM PLAN**

Read through each year. Investigate what appeals to you here and in any other Program Plans that apply to you. Visit www.utm.utoronto.ca/program-plans to create your own plan using My Program Plan. Update your plan yearly.

Visit www.utm.utoronto.ca/program-plans for the online version and links.

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<sup>*</sup>Consult the Academic Calendar for greater detail on course requirements, program notes and degree requirements.
Skills developed in Management

To be competitive in the job market, it is essential that you can explain your skills to an employer. Visit the Career Centre to learn how to articulate and market the following skills:

- **Communication**: prepare and make oral presentations; write detailed reports; and convey concepts and ideas accurately.
- **Research & analytical**: attention to detail; critical and analytical thinking; evaluate ideas and research; statistical analysis; and computer modeling.
- **Problem-solving**: decision making and interpret research and data.
- **Organizational**: time management; manage multiple priorities during peak times; and application of theoretical knowledge in practical settings (e.g. via internships).

Get involved

Check out the 100+ student organizations on campus. Here are a few:

- Innovative Business Association (IBA)
- UTMM Competition (UTMMC) Team
- ACE UTM
- UTM Student Union (UTMSU)
- UTM Athletics Council (UTMAC)
- UTM Capital Management (UTMCM)

For a listing of clubs on campus visit the Student Groups and Societies Directory

Services that support you

- Accessibility Services (AS)
- Career Centre (CC)
- Centre for Student Engagement (CSE)
- Professional Development & Learning Centre (PDLC), Department of Management
- Equity, Diversity & Inclusion Office (EDIO)
- Experiential Education Unit (EEU)
- Health & Counselling Centre (HCC)
- Indigenous Centre (IC)
- International Education Centre (IEC)
- Li Koon Chun Finance Learning Centre (FLC)
- Office of the Registrar (OR)
- Recreation, Athletics and Wellness Centre (RAWC)
- Robert Gillespie Academic Skills Centre (RGASC)
- UTM Library, Hazel McCallion Academic Learning Centre (HMALC)

Department of Management

Kaneff Centre, KN216
University of Toronto Mississauga
3359 Mississauga Rd
Mississauga ON Canada L5L 1C6
(905) 569-4455
www.utm.utoronto.ca/management

FUTURE STUDENTS

Admission to UTM

All program areas require an Ontario Secondary School Diploma, or equivalent, with six Grade 12 U/M courses, or equivalent, including English. The admission average is calculated with English plus the next best five courses. The Grade 12 prerequisite for this program is Advanced Functions. The approximate average required for admission is mid-80s. More information is available at utm.utoronto.ca/viewbook.

**NOTE:** During the application process, applicants will select the Management admissions category but will not officially be admitted to a formal program of study (Specialist, Major, and/or Minor) until after first year.

Sneak Peek

How do managers influence individual and group behaviour? In MGT262H5, you will explore relevant problems confronting management such as motivation, influence and communication. Learn the fundamentals of Accounting in MGT223H5. This course will provide you with the tools to understand and use management accounting information for decision making, planning and control.

Prospective students should note that if you apply to the Management Stream in the admissions process and are admitted to U of T Mississauga, you receive priority in registration for prerequisite courses in the Management Major Program.

Student Recruitment & Admissions

Innovation Complex, Room 1270
University of Toronto Mississauga
3359 Mississauga Rd
Mississauga ON Canada L5L 1C6
905-828-5400
www.utm.utoronto.ca/future-students