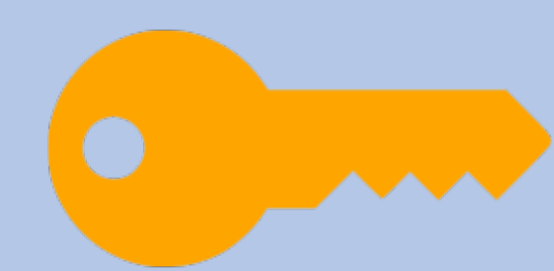


## The Delphi Group

- A pioneer in sustainability and environmental risk management
- Over 25 years of experience helping some of Canada's best-known companies improve the sustainability of their organizations
- The Delphi Difference is the combination of policy analysis, management consultancy, technical services and products.



## Key Contributions



### CDP Response Support

- Provided advisory services to clients such as Intact, Loblaw and MEG Energy
- Performed mock scorings
- Highlighted areas to improve reporting in the immediate and long-term



### Innovator Mapping Database for COSIA

- Helped create a research methodology to identify international innovators
- Developed a comprehensive list of hundreds of innovators that could address COSIA's GHG Challenges



### Energy Sector Sustainability Study (ES3)

- A comprehensive study that assesses the sustainability performance and reporting of the largest Oil & Gas and Utilities in Canada and abroad
- Delphi's ES3 clients are able to gain insight on sustainability trends and use the to benchmark their performance relative to industry peers.



## Professional Development

- Carbon management and carbon Reporting
- Sustainability reporting best practices
- Oil & Gas and Utilities best practices
- Clean Tech and Innovation



## Learning Takeaways

- Strong relationships and understanding motivation
- Providing balanced recommendations
- Moving the needle is not always quick