

### About BDC

The Business Development Bank of Canada is a financial institution devoted to Canadian entrepreneurs.

BDC is a Crown Corporation that helps create and develop strong Canadian businesses through financing, advisory services and capital, with a focus on small and medium-sized enterprises.

BDC is the first and only Canadian bank to receive Beneficial Corporation (B Corp) certification.

> 72,000 clients

\$41.2B 2,500 committed to employees **SMEs** 



## **BDC Cleantech Practice**

The Cleantech Practice launched in 2018 with a mission to help scale high potential Canadian Cleantech firms into enduring global technology champions.

CTP provides flexible financing and creative capital solutions, investing alongside private sector partners and other government agencies / departments to help entrepreneurs meet the capital-intensive needs of scaling and accelerating growth.



\$600M in capital management







# Sean Kavanagh Intern, Cleantech Practice



#### investments



# What is Cleantech?

The Cleantech Practice defines cleantech firms as:

Companies predominately engaged in the development, marketing and/or use of their proprietary technology to deliver products or services that:

- Reduce inputs, energy consumption, waste, or environmental pollution AND
- Significantly improve operational performance, productivity, or efficiency

Hence Cleantech is not just one sector but encompasses many, including:



**Agriculture & Food** 



**Transportation** 



**Energy Infrastructure Industrial Processes** 



Waste Management

# Key Achievements & Role

- 1. Aided the development of a fund impact report
- 2. Collaborated on an ESG guide to assist portfolio companies
- 3. Involved with deal teams for two closed transactions
- 4. Supported Fund Investments: cleantech market map & fund underwriting
- 5. Participated in a part-time secondment with Propulsion Quebec

Support Deal Fund Sourcing **Operations** 







Portfolio Company Strategy