DIRECTOR’S MESSAGE

On behalf of the Master of Management of Innovation (MMI) program at the University of Toronto, I would like to personally thank you for considering our students for internship opportunities. At MMI, we believe that growth for businesses, organizations, and even nations cannot be sustained without being at the forefront of innovation and harnessing it properly. Our program that graduates highly qualified young professionals who are ready to tackle today’s biggest business challenges and we know you will find great value in their contributions.

We provide a dynamic learning environment which perfectly blends rigorous training and innovative thinking into intense course work that covers the latest development in marketing, finance, business strategy, technology management and innovation policy. MMI’s summer internship program prepares students to embark on their professional journey by applying the knowledge gained in the classroom to bring fresh and innovative perspectives to the management of your organization.

We are pleased to have seen such enthusiasm and support for our students and program and we are excited to partner with you!

Sincerely,

Tanjim Hossain
Director, MMI
Associate Professor (Marketing)
Master of Management of Innovation - MMI
Your Master’s Degree in 12 months

The Master of Management of Innovation program attracts students with science, engineering and technology backgrounds. The program prepares students with the knowledge, skills and strategic perspectives required to become leaders and senior managers.

Our curriculum provides a strong foundation in economic analysis, technology management, business strategy, finance, accounting, marketing and policy. The required academic core courses focus on management and economics; students select three electives tailored to their interests and goals.

Students must complete the MMI internship in order to be eligible for graduation. The internship allows students to gain valuable, real-world work experience and an opportunity to demonstrate the key competencies the MMI program has taught them.

Core Courses and Electives

<table>
<thead>
<tr>
<th>Semester</th>
<th>Course Code</th>
<th>Course Title</th>
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<tbody>
<tr>
<td>Fall</td>
<td>MMI1010H</td>
<td>Prices and Markets</td>
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<td>MMI1020H</td>
<td>Introduction to Big Data Analysis</td>
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<td>MMI1030H</td>
<td>Marketing</td>
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<td>MMI1040H</td>
<td>Accounting</td>
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<td>MMI1060H</td>
<td>Finance</td>
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<td>1 Elective</td>
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<td>Winter</td>
<td>MMI1050H</td>
<td>Negotiations</td>
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<td>MMI1070H</td>
<td>Economics of Business Strategy</td>
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<td>MMI1080H</td>
<td>Management of Technology</td>
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<td>MMI1090H</td>
<td>Technology, Strategy and Policy</td>
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<td></td>
<td>2 Electives</td>
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<tr>
<td>Summer</td>
<td>MMI1100H</td>
<td>Internship</td>
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* Students are free to choose electives from graduate courses across all disciplines at the University of Toronto.
INTERNSHIP RECRUITMENT & SCHEDULING

TERM 1
Core Courses/Electives
September to December 2018

TERM 2
Core Courses/Electives
January to April 2019

TERM 3
Internship
May to August 2019

INTERNSHIP OBJECTIVES

Experiential learning is an integral part of the MMI program. Combined with on-the-job training, experiential learning has the power to inspire students not only to reinforce the material presented in lectures but also transfer it to the workplace and teach it to others. Hence, the main objectives of the internship are to:

1. Apply the knowledge and skills learned in the classroom to address innovation challenges and opportunities at the host organization;
2. Acquire new knowledge and skills from supervisors and other team members at the host organization;
3. Transfer knowledge and skills to the workplace;
4. Learn about opportunities and challenges in technology management at the host organization and;
5. Share the knowledge gained from work experience with all members of the class, faculty and staff of the MMI program.

CRITERIA FOR INTERNSHIP PLACEMENTS

- Internship term must end no later than August 31, 2019.
- Students must complete at least 10 weeks of full-time work (min. 30 hours/week) with an approved company.
- Internships cannot be of an entry-level administrative nature and must provide students with in-depth exposure to the employer’s organization.
- During the internship, students must have a qualified person responsible for evaluating their progress.
- The student’s supervisor must complete an evaluation of the student at the end of the internship term.
MMI CLASS OF 2018 INTERNSHIP STATS

34 STUDENTS

100% PLACEMENT RATE
85% Paid • 15% Unpaid
30% Full-time job secured before internship

SALARIES
Salary Range $14-$36.30/hr
Average Salary $3,519/month

PLACEMENT FUNCTIONS

- Analysis - research / market: 6 students (18%)
- Analysis - financial: 3 students (9%)
- Project Management: 9 students (26%)
- Business Development / Sales: 5 students (15%)
- Communications: 1 student (3%)
- Strategy: 4 students (11%)
- Marketing: 3 students (9%)
- Other: 3 students (9%)

INDUSTRY PLACEMENTS

- Health Care: 15 students (44%)
- Technology: 7 students (21%)
- Finance: 4 students (11%)
- Government: 2 students (6%)
- Retail: 1 student (3%)
- Other: 5 students (15%)
For more information on hiring an MMI student:

Afrodite Cruz  
Recruitment, Placement and Employer Relations Officer  
Master of Management of Innovation  
INSTITUTE FOR MANAGEMENT & INNOVATION  
Innovation Complex, Suite 2255  
3359 Mississauga Rd | Mississauga, ON L5L 1C6 | Canada  
905-569-4692  |  afrodite.cruz@utoronto.ca  |  uoft.me/mmi
NISA BENTLY
(647) 717-3646
nisa.bently@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
• MMI Ambassador
• Member, Graduate Management Consulting Association

University of Toronto, Toronto, ON • Bachelor of Science (Honours), 2018
• Major in Cell and Molecular Biology and Genes, Genetics and Biotechnology and Minor in Immunology
• Achieved New College Leadership Certificate

PROFESSIONAL EXPERIENCE
BOYS AND GIRLS CLUBS OF CANADA, Toronto, ON
Administrative Assistant to the Manager of National Programs, 2016-2018
• Reviewed and assigned 300+ scholarships with Fluid Review; valued at $500,000+
• Implemented new communication strategy to facilitate correspondence with scholarship recipients reducing processing times by 50%
• Oversaw creation of financial reports and reviews for the national office; entered and analyzed data using Excel
• Selected to serve as Event Lead at Unity Day; main point of contact for 60+ volunteers

TORONTO KIWANIS BOYS AND GIRLS CLUB, Toronto, ON • After School Program Coordinator, 2015-2016
• Created social and educational after school programming for 25 children aged 5-13 years
• Worked one-on-one with special needs children who have ADHD and Autism Spectrum disorders
• Provided tutoring in science and math as part of Homework Club

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
UNIVERSITY OF TORONTO- GLOBAL BRIGADES, Toronto, ON • Medical Brigader, Summer 2017
• Member of 30 person medical/dental health brigade in Honduras
• Supported in patient care for ~1200 patients in mobile medical clinics and preventative health workshops
• Participated in creation of a pipeline allowing community access to clean water; dug 70m trench with team of volunteers
• Constructed a hygiene station to help prevent diseases

UNIVERSITY OF TORONTO – NEW COLLEGE AND UNIVERSITY COLLEGE, Toronto, ON • Orientation Leader, 2014-2016
• Worked closely with Executive Team to create programming for orientation and welcome 700 new students to campus
• Served as a positive role model and provided mentorship to 100 students
• Maintained key campus contacts in database

TECHNICAL PROJECTS
IMAGINE – 24 HR ED-TECH HACKATHON
• Member of 5 person cross-functional team; developed an AI assisted tool that used Node Js, Angular Js and predictive analytics to improve students’ education outcomes
• Applied design thinking methodologies and worked under tight deadlines to create and deliver prototype presentation

INTERESTS
• Dance
• Hiking
• Interior Design
FELICIA BINOTTO
(905) 745–8909
felicia.binotto@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • MMI Academic Excellence Scholarship ($3,000)
  • Key courses: Finance, Strategy and Economics, Leading and Leadership

McMaster University, Hamilton, ON • Honours Bachelor of Science, 2018
  • Dean's Honour Roll, 2014–2018
  • Winner, McMaster President’s Award, 2014
  • Member, Golden Key International Society, 2017
  • Honours Specialization in Biology and Psychology, Neuroscience and Behaviour

PROFESSIONAL EXPERIENCE
CITY OF HAMILTON, Hamilton, ON • Duty Guard, 2016–present
  • Oversee care and control of facility including community centre
  • Monitor, educate and enforce rules regarding health and pool safety
  • Supervise 8 aquatic staff; train and mentor 5 new staff

CITY OF HAMILTON, Hamilton, ON • Lifeguard/ Swim Instructor, 2012–present
  • Provide private and group aquatic instruction to new swimmers aged 6 months+; communicate ongoing feedback to students and present report cards at the end of each swimming session
  • Oversee the safety and well-being of facility patrons; 200+ swimmers
  • Create lesson plans and update as needed

MCMASTER UNIVERSITY, Hamilton, ON • Undergraduate Thesis Research Student, 2017–2018
  • Studied and interpreted data related to how protein can affect vision throughout aging
  • Analyzed data using ‘R’ and Excel; created report and poster presentation including graphs
  • Presented findings at McMaster’s Department of Psychology poster board presentation day and at the McMaster NeuroXchange Conference

CEDAR SPRINGS, Ancaster, ON • Centergy Instructor, 2014–2016
  • Led work-out routine using moves from yoga and pilates; created customized routines to accommodate various fitness levels
  • Encouraged participants to achieve their fitness goals

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
ST. JOSEPH’S VILLA, Dundas, ON • Volunteer, 2017–present
  • Member of healthcare team at long-term care facility; assist in therapeutic recreation programming for residents

ACCOMPLISHMENTS
  • National Lifeguard and Standard First Aid and CPR C, 2017/2018
  • Principles of Healthy Child Development Certificate, 2015
  • Aquatic Supervisor Training Award, 2014

INTERESTS
  • Latin Dance, Yoga, Alpine Skiing, Cycling, Languages (German, French and Spanish)
  • Travel – Aruba, Austria, Germany, Italy and Mexico
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
• MMI Admissions Scholarship for Academic Excellence

McMaster University, Hamilton, Ontario • Bachelor of Health Sciences, 2018
• Senior Thesis in Asian American Career Development
• Dean’s Honour List, 2014-2018
• Summa Cum Laude, 2018
• GPA, 3.93

PROFESSIONAL EXPERIENCE
Self-Employed, Hamilton, ON • Freelance Illustrator, 2016-present
• Created commissioned illustrations for clients with 100% satisfaction rating
• Built and managed “BigCartel” store for distribution of designed merchandise
• Achieved monthly sales of $500 with <2% item return rate
• Contributed original illustration to Phosphor Magazine (Published 2018)
• Designed and maintained social media profiles and communications; 10,000+ Tumblr followers and 1,300+ Twitter followers

RESEARCH EXPERIENCE
UHN Toronto Western Hospital, Toronto, ON • Student Researcher (Mood Disorders Psychopharmacology Unit), 2016-2018
• Conducted independent student research project on cognitive impairment, sleep quality, and depression
• Completed literary reviews and data analysis which aided in the publication of collaborative papers in Journal of Affective Disorders (Published June 2018) and Annals of Clinical Psychiatry (Published November 2018)

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
McMaster eSports, Hamilton, ON • Member, 2015-2018
• Active member of fan group for professional gaming
• Participated in and contributed to charity streaming events
• Designed and crafted costumes for event promotion

West Highland Baptist Church, Hamilton, ON • HeartSong Ladies’ Choir Member, 2017
• Member of 30 person choir; participated in bi-weekly performances and weekly practices

UHN Toronto Western Hospital, Toronto, ON • Volunteer Student Researcher, 2015
• Authored review paper concerning the usage of Precision Medicine in Bipolar Disorder (publication pending)
• Worked closely with project healthcare team to share findings and field applications

INTERESTS
• Digital art – member of Riot Games League of Legends Community Creator Server
• Travel, reading and movies
ALYSHA CHAMPSI
(613) 795-3635
alysha.champsi@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • Member, Graduate Management Consulting Association
University of Ottawa, Ottawa, ON • Honours Bachelor of Health Sciences (BHSc), 2018
  • Dean’s Honour List, 2017
  • Research focus: Attention Deficit Disorder – Published paper in Canadian Society for Epidemiology & Biostatistics

PROFESSIONAL EXPERIENCE
THE HOSPITAL FOR SICK CHILDREN, Toronto, ON • Health Information System Specialist, Summer 2018
  • Assisted with the implementation of the EPIC EMR System; a Canada wide transition from paper-based medical records to electronic medical records system across the entire hospital network
  • Trained 150+ employees to navigate new patient scheduling system resulting in faster and more efficient work flows
  • Oversaw system capacity operations and made recommendations on improvements
  • Actively addressed system user experience challenges both one-on-one and at a departmental level

MACKENZIE HEALTH HOSPITAL, Richmond Hill, ON • EPIC EMR Assistant, Summer 2017
  • Delivered content and functionality training for hospital roll-out of the first Canadian electronic medical record system (EPIC EMR)
  • Worked closely across all departments to assist employees’ transition to new models of technology

THE ONTARIO SCIENCE CENTRE, Toronto, ON • Junior Recreational Programs Assistant, Summer 2015
  • Member of summer camp staff responsible for creating and delivering engaging science content and exhibits to children aged 7-9 (1600+ campers)

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
UNIVERSITY OF OTTAWA WOMEN IN SCIENCE AND ENGINEERING SOCIETY, Ottawa, ON • Club Co-President, 2016-2018
  • Elected to lead group of 100 members; worked closely with Executive Team to increase student engagement and awareness of opportunities for women in STEM
  • Planned and organized large scale social and professional events including case competitions, resume reviews, networking nights, pub night fundraisers, and the WISE National Conference
  • Built partnerships with local high schools through outreach programs; encouraged young women to study science and engineering at a post-secondary level

UNIVERSITY OF OTTAWA DEPARTMENT OF BIOLOGY: GILMOUR LAB, Ottawa, ON • Volunteer, 2016-2017
  • Member of 6 person research lab studying the effects of stress on behavior and development
  • Collected and analyzed data using Excel; Principal Investigator used data to complete and publish thesis

ACTIVITIES AND ACCOMPLISHMENTS
CASE-COMPETITIONS
  • Gold medal recipient for Project Pulse Ignite Science Case Competition (2017), Women In Science and Engineering National Conference Case-Competition (2017)

SPORTS AND FITNESS
  • Ontario Special Olympics basketball coach, competitive soccer, ball hockey captain, and hiking (recent hikes include: Swiss Alps and Bavarian Alps)
ASAD CHOUHDRY
(647) 860-3094
asadullah.choudhry@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • Member of Graduate Management Consulting Association
  • Member of MMI Ambassador program

York University, Toronto, ON • Biomedical Science, 2018
  • Honor’s Thesis research student
  • Dean’s List, 2016-2017

TECHNICAL SKILLS
  • Proficient in Excel, PowerPoint, Visio and R, RStudio, STATA
  • Highly skilled in Adobe Suite (Photoshop, Premier, Illustrator)

PROFESSIONAL EXPERIENCE
CANADA BORDER SERVICES AGENCY, Toronto, ON • Border Services Officer, 2015-Present
  • Welcome travelers and residents to Canada and reviewed travel documents; 500+ people/day
  • Work closely with senior officials to assist in the set-up of Pearson Airport’s new Inspection Hall
  • Serve as coach and mentor to 30 new summer students; provided shadowing and training opportunities
  • Coordinate medical emergency dispatch for flights regularly; assisted with security and documentation
  • Collaborate with airline operations personnel to facilitate transport of returning travelers

MARSHALL’S, Mississauga, ON • Front Line Associate, 2014-2015
  • Oversaw front-end cash operations including opening and closing cash duties, employee break coverage and training of new hires
  • Received and prepared new stock for sale using electronic inventory system and catalogue

RESEARCH EXPERIENCE
YORK UNIVERSITY, Toronto, ON • Undergraduate Thesis Study, 2017-2018
  • Collaborated with staff researchers and graduate students on exploratory genetic research; analyzed data from experiments and prepared for graphic representation
  • Developed and presented research proposals to principle investigator and advisory committee

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
TRILLIUM HEALTH PARTNERS, Mississauga, ON • Emergency Department Volunteer, 2014-2015, Spring 2017
  • Assisted patients with the completion of forms and provided information on hospital services
  • Facilitated the transport of patients to and from different assessment zones within the hospital

INTERESTS
  • Badminton
  • Creative writing
  • Stand-up comedy
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019

Western University, London, ON • Clinical Trial Management Diploma, 2016
• Winner, London Clinical Research Association Clinical Trial Management Award, 2015-2016

Western University, London, ON • Bachelor of Health Sciences, 2015
• Dean's Honour List, 2011-2015

PROFESSIONAL EXPERIENCE
AVRO LIFE SCIENCES, Toronto, ON • Startup Support, 2018 to present
• Investigate market access strategies by understanding patient needs, payer perspectives, and government regulations
• Identify drug delivery deal structures; research external R&D needs of pharmaceutical companies for potential business development opportunities
• Research potential CRO collaborations with clinical trial processes; support clinical trial design for multiple therapeutics

LONDON HEALTH SCIENCES CENTRE, London, ON • Lead Clinical Trial Coordinator, 2016-2018
• Managed sponsor and investigator led clinical projects; collaborated with CRO teams to execute key projects
• Oversaw clinical trial initiation and close-out activities including protocol review/amendments, case report form design, budget management, ethics submission and regulatory document preparation and submission
• Coordinated 4 multi-stage trials simultaneously; prepared for FDA and sponsor audits; participated in clinical trial pre-study site selection, site initiation, monitoring and close-out visits
• Lead study coordinator for Ontario Brain Institutes Ontario Neurodegenerative for Disease Research Initiative
• Maintained, reviewed and monitored internal project status to ensure all deliverables were on track

ADVANCED FACILITY FOR AVIAN RESEARCH, London, ON • Student Researcher, 2014-2015
• Managed 2 experimental trials; recorded and analyzed experimental data for lead researcher

WESTERN UNIVERSITY - BIOCHEMISTRY, London, ON • Student Researcher, 2012-2013
• Managed animal trials; collected and transcribed experimental data, trained and supervised new student

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
I-CUBE / INSTITUTE FOR MANAGEMENT & INNOVATION, Toronto, ON • Certificate in Entrepreneurship, 2018
• Completed startup training module in business initialization/value proposition, business development and marketing

WESTERN CENTRE FOR PUBLIC HEALTH AND FAMILY MEDICINE/ CLINICAL TRIAL UNIT, London, ON
Clinical Trial Assistant, 2016
• Prepared case report forms for large-scale phase II and III clinical trials focusing on type II diabetes
• Organized clinical trial regulatory documents and prepared for interim monitoring visits from industry sponsors

HUTTON HOUSE / ASSOCIATION FOR ADULTS WITH DISABILITIES, London, ON
Personal Fitness Support Volunteer, 2013-2014
• Designed personalized fitness plans for adults with various levels of mental and physical disabilities
• Coached and monitored the fitness program to ensure the safety of individual members

INTERESTS
• Travel, piano, stock trading, reading
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
• Winner, Academic Excellence Entrance Award ($3,000)
• Course work in Project Management, Big Data Analysis, Economics of Business Strategy, and Technology Management
• Director of Member Relations and Communications, Graduate Management Consulting Association (GMCA)

Western University, London, ON • Bachelor of Medical Sciences, 2018
• Cumulative Average 86.8%, Dean’s List 2014-2018
• Honors Specialization in Physiology (with distinction)
• Western Scholars status, Global & Intercultural Engagement Honor recipient
• Vice President of Events- Western Diabetes Association

PROFESSIONAL EXPERIENCE
COLD SPRING HARBOR LABORATORY, Cold Spring Harbor, NY, USA • Summer Research Student, Summer 2017
• Conducted hypothesis-driven experiments on 60+ patient samples and critically analyzed results to identify relationships and trends between drugs and genetic markers
• Applied human organoid technology to measure outcomes for common chemotherapies on patient samples

JIANGSU UNIVERSITY SCHOOL OF MEDICINE, Jiangsu, China • Exchange Research Student, Summer 2016
• Author of publication in International Journal of Oncology (October 2016)
• Performed experiments related to identifying key proteins in the development of gastric cancer
• Member of 20 person lab; presented findings and contributed to abstract discussions during lab meetings

NEW ORIENTAL EDUCATION AND TECHNOLOGY GROUP, Guangzhou, Guangdong, China • English Teacher, Summer 2015
• Taught 250+ primary, middle and secondary school students English in a formal classroom environment
• Prepared, customized and delivered lesson plans using Microsoft Powerpoint based on curriculum topics and age group
• Organized extracurricular activities such as debate and speech contests and social parties

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
YOWIMADI ARISE FOUNDATION, New York City, NY, USA • Co-Founder 2017–present
• Created education advocacy organization providing financial and logistical support for secondary school students in Nigeria
• Raised $15,000+ in funds by engaging with stakeholders/philanthropists; distributed scholarships based on merit
• Established 4 local chapters in North America

NEWCOMER CENTER OF PEEL, Mississauga, ON • Settlement Services Volunteer, Summer 2018
• Worked closely with settlement department to organize client meetings and foster an environment of comfort and trust
• Data entry for 200+ confidential client records into internal database

ACCOMPLISHMENTS
• Trained choral singer; performed with the Toronto Symphony Orchestra, Cirque du Soleil and The Rolling Stones
• Royal Conservatory of Music Level 8 Classical Guitar (with Honors) Certification
• Played competitive soccer for 10+ years; Provincial Level for 3 years
• Fluent in oral and written Mandarin Chinese, elementary proficiency in French

INTERESTS
• Golf, Chinese calligraphy, soccer, travelling
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019

Western University, London, ON • Bachelor of Science, 2018
  • 1 of 17 selected to participate in Ontario Universities Field Biology Research Course in Belize, 2017
  • Completed Leadership Education Program, 2016

PROFESSIONAL EXPERIENCE
HERCULES SLR, Hamilton, ON • Operations & Customer Service Representative, 2017-2018
  • Created and implemented new sales strategy resulting in 25% increase in service sales YOY
  • Analyzed and tracked customer purchase history records and presented key findings to senior management
  • Managed current client data in eCRM; implemented new business development strategy resulting in $100,000+ new sales

SUNGLASS HUT, Burlington & London, ON • Sales Associate & Key Holder, 2015-2017
  • Trained and mentored 8 new hires and supervised team of 4 staff
  • Consistently exceeded personal and store sales quotas ($100,000+/year)
  • Oversaw opening and closing procedures including balancing operating cash flow and deposits

WESTERN UNIVERSITY, London, ON • Residence Advisor, 2015-2016
  • Promoted university programs and events to prospective students; provided facility tours
  • Member of front desk staff; oversaw guest registration and ID checks

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
The Body Project / Student Health Services, London, ON • Body Image Mentor, 2016-2018
  • Completed comprehensive training program focusing on providing support and education for students struggling with body image
  • Member of 5 person team responsible for counselling students to help them better understand false body image portrayal in the media and improve self esteem

University Students Council, London, ON • Student Orientation Leader (Soph), 2015-2016
  • Served as mentor to 20 first year students; modelled academic achievement and promoted healthy lifestyles to foster personal development
  • Connected students to the university services and academic resources by accessing personal and school networks

Canadian Asian International Student’s Association (CAISA), London, ON • Fashion Show Volunteer, 2015-2016
  • Raised $30,000+ for the Children’s Health Foundation in support of personalized medicine
  • Participated in one of the largest student-run charity fashion shows in the country that explores the creative boundaries of fashion, dance and music

INTERESTS
• Personal fitness and nutrition
• Competitive League Intramurals: Basketball, Soccer and Flag Football
• Travel – Spain, France, Portugal, Italy and Iceland
MARYSSA EDWARDS
(613) 532-7972
maryssalynn.edwards@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
• Academic Excellence Scholarship, 2018
• Courses of note: Health Economics, Biocommercialization, Business Design and Strategy

Western University, London, ON • Honours Bachelor of Health Sciences, 2018
• Community Service Learning Course: Gerontology in Practice
• Honours specialization in Aging Health, Minor in Rehabilitation Sciences
• Deans Honour List

PROFESSIONAL EXPERIENCE
SHORELINES CASINO THOUSAND ISLANDS, Gananoque, ON • Table Games Dealer, 2015-2018
• Worked on gaming floor; dealt variations of Blackjack, Spanish21, Poker, etc.
• Completed FINTRAC training and monitored play for money laundering risks

WESTERN UNIVERSITY, London, ON • Research Assistant, 2016-2018
• Analyzed, collected and transcribed qualitative video and audio data for dementia care study
• Drafted methods, results, and discussions sections of manuscript
• Managed 2 projects on feasibility and non-verbal communication

TEMPLEMAN LLP, Brockville, ON • Legal Administrative Assistant, 2014-2015
• Oversaw reception area of busy law firm; handled outgoing communication and legal correspondence
• Created new secure file organization system and complete file index resulting in more efficient file tracking
• Processed real estate deposits and transactions ($30,000+ daily)

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
KINGSTON GENERAL HOSPITAL, Kingston, ON • Intensive Care Unit Volunteer, 2016
• Greeted visitors and assisted with providing patient updates to family members
• Delivered quality patient and family centred care by collaborating with medical staff and families

Costa Rica Global Student Leadership Summit, San José, Costa Rica • Youth Leader, 2014
• One of 20 students selected to participate in an international service-travel experience and leadership conference
• Participated in climate change and environmental protection workshops
• Planted 500+ trees and worked closely with local schools to educate students aged 5-10 about the importance of sustainability

INTERESTS AND ACCOMPLISHMENTS
• Performed and competed at local and international music festivals and at Carnegie Hall (clarinet)
• Ice Hockey and figure skating – Certified Skate Canada CanSkate Instructor
IFEANYI EZE-ONUORAH  
(647) 676-7841  
ifeanyi.ezeonuorah@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • Winner, HATCH Scholarship, 2018 ($10,000)
  • Participant, 24 Hour Ed-Tech Hackathon Challenge, 2018
Afe Babalola University, Ado-Ekiti, Nigeria • Bachelor of Computer Engineering, 2017
  • Academic Merit Scholarship, 2013 - 2017
  • Member, Nigeria Society of Engineers
  • GPA 3.8

PROFESSIONAL EXPERIENCE
SOLINA HEALTH GROUP (Management Consulting), Abuja, Nigeria • Analyst, 2017-2018
  • Managed and tracked data for 8,000+ HIV patients in Excel; updated, extracted and analyzed new weekly data of HIV diagnosed patients from 160+ local hospitals
  • Worked closely with a medical professional to clinically review and evaluate HIV patients for treatment
  • Counseled HIV patients and recommended they bring their partners for testing; testing increased by 16%
  • Co-designed a new system for distribution and storage of supplies to improve dispatch times to remote areas
LYSI TECHNOLOGIES LIMITED (Tech Startup), Abuja, Nigeria • Co-founder, 2016-2018
  • Developed “LYSITOR”, the Visitor Management Platform (VMP), currently in use by 200+ staff at National Information Technology Development Agency (NITDA) headquarters in Abuja
  • Led a team of 4 in presenting LYSITOR to the management team of NITDA; secured approval from the Director-General to install the software nationwide
  • Organized monthly meetings with the leadership team to discuss and execute future expansion projects
NATIONAL INFORMATION TECHNOLOGY DEVELOPMENT AGENCY (IT Regulators), Abuja, Nigeria
Summer Analyst, Summer 2016
  • Member of cable and access point installation team responsible for internet access set-up
  • Provided Internet of Things (IoT) training to youth interested in working in the technology sector

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
AIR CADET LEAGUE OF CANADA, Mississauga ON • Mentor, 2018-present
  • Promote leadership and citizenship to youth aged 12-19; organize team-building events to teach participants about the importance of working together
EVERGREEN INITIATIVE, Abuja, Nigeria • Team Lead, 2017-2018
  • Led team of 11 volunteers; delivered relief materials to affected victims of the Boko Haram insurgency
  • Organized a fundraising event to support local refugees and raise awareness of displacement; raised $800
AFE BABALOLA UNIVERSITY, Ado-Ekiti, Nigeria • Student Representative, 2015-2016
  • Served as Assistant General Secretary of the Engineering Students Association
  • Planned and organized academic seminars and conferences for 800+ students; 100% YOY increase in student participation
  • Oversaw tutorials for 15+ first-year students of Computer Engineering

INTERESTS
• Travel – India, Dubai, United States, England
• Technology enthusiast
• Action movies
• Cooking
ROSIE GILL  
(416) 316-4840  
rosie.gill@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019  
• Member, Graduate Management Consulting Association (GMCA)

McMaster University, Hamilton, ON • Honours Bachelor of Science, 2017  
• Specialization in Life Sciences  
• Winner, Life Sciences Symposium “Best Presentation” Award, 2015

PROFESSIONAL EXPERIENCE
RW&CO, Brampton, ON • Fashion Associate, 2017-Present  
• Member of sales team responsible for providing outstanding customer service and highlighting promotions  
• Trained and mentored 5 new staff to operate Salesforce and POS systems  
• Consistently meet sales goals ($3,500/day)

MCMASTER UNIVERSITY, Hamilton, ON • Health Sciences Library Assistant, 2014-2017  
• Assisted physicians, post-doctoral fellows, students and faculty with literature searches using RACER and academic databases in a library serving 5000+ patrons  
• Implemented new online student room bookings system resulting in 100% reduction in double bookings

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
THE ARTHRITIS SOCIETY/ SICK KIDS HOSPITAL, McKellar, ON • Camp Cambria Counsellor, Summer 2017 and 2018  
• Supervised 100+ children diagnosed with juvenile arthritis and other inflammatory diseases  
• Organized and led group activities including stand up paddle boarding, canoeing, horseback riding, etc.  
• Worked closely with healthcare team to ensure medical concerns were addressed

ST. JOSEPH’S HEALTHCARE – The Brain - Body Institute (Foster Lab), Hamilton, ON  
Undergraduate Research Assistant, 2016-2017  
• Collected, complied and analyzed clinical and pre-clinical data from 300+ research papers using EndNote and MEDLINE software; presented findings to peers and supervisors  
• Attended weekly meetings with lab members and principal investigator

MCMASTER PANGAEA, Hamilton, ON • Groups Director, 2015-2017  
• Elected Member of 10 person Executive Team  
• Planned and executed on-campus event to celebrate diversity (400+ attendees)  
• Collaborated with 20+ student clubs to promote event and assigned venue space

MACSERVE, Vancouver, BC • Volunteer, Spring 2015  
• Selected to be 1 of 20 students to investigate urban food sustainability in downtown Vancouver  
• Cooked and delivered meals for vulnerable populations; provided information on importance of nutrition and sustainability

CERTIFICATIONS
• Responsible Conduct of Research (RCR) Certification, 2018  
• Good Clinical Practice (GCP) Certification, 2017  
• Regulatory Training (WHMIS, Biosafety Training, Hospital Safety, etc.), 2012-2017

INTERESTS
• Travel (Western Canada, USA, Netherlands, Ireland, Mexico), classic movies and stand up paddleboarding
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • President, Graduate Management Consulting Association
  • Participant, 24hr Ed-Tech Hackathon
University of Mumbai, Mumbai, India • Bachelors of Mechanical Engineering, 2016
  • Selected as Valedictorian for Graduating Class
  • Winner, Best Final Year Project (Zero Net Energy Homes)
  • Team Lead, Baja Design Challenge (2014)
  • GPA 3.8

PROFESSIONAL EXPERIENCE
JACOBS ENGINEERING INDIA PVT. LTD. Mumbai, India • Design Engineer, 2016-2018
  • Designed Odor Abatement system integrated with Local Exhaust ventilation; 1st ever at local level in organization
  • Optimized HVAC piping design resulting in cost savings of $55,000+
  • Conducted comprehensive vendor evaluations for various equipment; created life-cycle cost analysis reports for clients and provided investment recommendations
  • Managed 6 projects simultaneously; served as lead on one project and supervised team of 3 engineers

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
JACOBS ENGINEERING INDIA PVT. LTD. Mumbai, India • Lead Member, Jacobs Future Network 2016-2018
  • Selected as one of 11 members of Core Team responsible for organizing employee engagement events
  • Planned and executed a Mock Engineering consultancy project for 50 new graduate hires
  • Engaged local NGOs, schools and orphanages in various philanthropic activities such as toy drives and mentorships

UNIVERSITY OF MUMBAI DBIT STUDENT COUNCIL, Mumbai, India • General Secretary, 2016
  • Led team of 10 student leaders; planned and organized 10+ social, cultural and academic events
  • Represented school at local inter-college events and promoted student engagement

DBIT LITERARY CLUB, Mumbai, India • Executive Member, 2014-2016
  • Organized inter-college mock parliament debate competition for 50+ students
  • Led Debate Club and conducted training session and coaching for new members
  • Represented DBIT at local and national debating competitions; served as judge at several events

ACCOMPLISHMENTS
  • Completed 2 10 km races (best time 00:73:00)
  • Trained and proficient in: AutoCAD, Pro-E, Solidworks 13-14, Ansys 15.0, Energy Plus 8.6.0, HTML, C and Java
  • Winner, Best Technical Paper Presentation on Limb assisted power generation (2016)
  • 2nd Place, National Level Inter-College Memorial Debate (2015)
  • Winner, Samvaad Mock Parliament (2015)

INTERESTS
  • Swimming, badminton, landscape sketching and cooking
XUEYIN (HOLLY) HE
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EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • Master of Management of Innovation, 2019
  • Member, GMCA UTM Chapter

University of Toronto, Toronto, ON • Honours Bachelor of Science, 2018
  • Specialization in Pharmacology and Biomedical Toxicology
  • Dean’s List (2014, 2015, and 2018)
  • GPA 3.5/4.0

PROFESSIONAL EXPERIENCE
UNIVERSITY OF TORONTO ALUMNI RELATIONS, Toronto, ON • Alumni Outreach Officer, Fall 2017
  • Worked closely with Alumni Relations Team to re-connect graduates to the University; promoted events and new programs
  • Ranked top 20% for gifts secured; averaged $500/week

KARP LAB, HARVARD MEDICAL SCHOOL, Boston, Massachusetts, USA • Research Assistant, 2016-2017
  • Developed a novel drug-delivery platform to treat multiple diseases; technology was used to establish a start-up company
  (Alivio Therapeutics)
  • Published in Nature Communications Journal (Towards an Arthritis Flare-Responsive Drug Delivery System, 2018)
  • Filed two US patent applications; approved May 2017

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
GIANT PANDA BREEDING RESEARCH BASE, Chengdu, China • Panda Nanny, Summer 2018
  • Completed comprehensive volunteer training program; learned about food preparation, habitat conservation, behavior
  observation, and health evaluation
  • Cared for 3 giant pandas in a natural setting; observed animals and reported behaviours

STREET HEALTH, Toronto, ON • Harm Reduction Volunteer, Fall 2017
  • Created a targeted poster education program for drug users to highlight dangers of drug use and introduce safety
  measures
  • Distributed Harm Reduction kits to drug users resulting in a 15% decline in neighbourhood overdoses

MASSACHUSETTES GENERAL HOSPITAL, Boston, Massachusetts, USA • Book Cart Volunteer, 2016-2017
  • Sorted book and magazine donations to be delivered to inpatient center
  • Read books to 20+ patients per shift; built positive relationships with patients

WOMEN’S COLLEGE HOSPITAL, Toronto, ON • Patient Resource Volunteer, 2015-2016
  • Assisted patients with accessing information on available treatments and hospital programs and services
  • Distributed patient experience surveys and collected feedback; reported comments to physicians and other caregivers to
  improve patient care

INTERESTS
  • Travel: Japan, Thailand, USA, Mexico, Brazil, Argentina, Turkey, England, France, Italy, and Spain
  • Cooking (especially good at making Chinese food, but also like to try other cuisines)
  • Oil painting
  • Yoga
SHANELLE HOLDER  
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shanelle.holder@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019  
• Courses of note: Biocommercialization, Finance, Strategy and Marketing  
• Key Project: Analysis of technology innovation with early stage ventures

Queen’s University, Kingston, ON • Bachelor of Science Honours, 2018  
• Major in Life Sciences  
• Queen’s Excellence Scholarship for academic excellence, 2014  
• Led Community Leadership Project with Smith School of Business

TECHNICAL SKILLS
• Bloomberg Market Concepts Certification, 2018  
• Working proficiency with computer languages R and Python

PROFESSIONAL EXPERIENCE
BANANA REPUBLIC, Toronto, ON • Brand Ambassador, 2017-Present  
• Implemented new behaviour-based strategy to improve customer experience scores; results up by 30%  
• Consistently exceeded sales quotas by 20%+

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
GAP INC. BE WHAT’S POSSIBLE PROGRAM, Toronto, ON • Community Event Coordinator, 2018  
• Worked closely with 10-member Events Team to organize and execute large-scale community events; 150+ families benefitted  
• Raised awareness for student needs and secured donations for community members

OPERATION SMILE QUEEN’S CHAPTER, Kingston, ON • Sponsorship Executive, 2016-2018  
• Built partnerships with local businesses in the Kingston community to seek out funding opportunities for all club-led events; secured 5 key sponsors  
• Consistently raised $1000+ annually; funds covered 45+ surgeries to correct cleft lip and palate oral malformations

CANADIAN UNDERGRADUATE CONFERENCE ON HEALTHCARE, Kingston, ON • Student Leader, 2016-2017  
• Member of executive volunteer team  
• Organized Canada’s largest student-run conference; 400+ delegates

INTERESTS
• Cooking  
• Personal fitness  
• Reading  
• Travel
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • MMI Ambassador
Wilfrid Laurier University, Waterloo, ON • Bachelor of Health Sciences, 2018
  • Minor in Biology, Chemistry and Psychology; Graduated with Distinction
  • Most Valuable Volunteer Students’ Union Award, 2016

PROFESSIONAL EXPERIENCE
PEER WELLNESS EDUCATION GROUP, Waterloo, ON • Peer Wellness Educator, 2017-2018
  • One of 5 students selected to promote wellness resources and increase knowledge about healthy living
  • Created social media campaigns to engage and educate about benefits of active living
  • Planned and executed events including Multicultural Social Wellness and Nutrition and Thrive Week
CENTRE FOR COMMUNITY RESEARCH, LEARNING AND ACTION, Waterloo, ON • Community Projects Intern, 2016-2017
  • Conducted HIV research; proposed new methods for creating an ethical project review for Indigenous community members living in Waterloo region
  • Developed community partnership with The Aids Committee of Cambridge, Kitchener, Waterloo & Area by fostering co-learning and collaborative partnership in all stages of the research
  • Participated in community-based research (CBR) workshops on HIV and research design

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
SENATE COMMITTEE FOR UNIVERSITY TEACHING, Waterloo, ON • Student Representative, 2017-2018
  • Selected as 1 of 2 students to work closely with faculty and researchers to improve the quality of teaching at Wilfrid Laurier by supporting the implementation of policies regarding academic initiatives
LAURIER STUDENT’S UNION, Waterloo, ON • Student Rights Advisory Committee Coordinator, 2016-2017
  • Provided guidance and resources to students on landlord-tenant and academic issues
  • Trained 4 executives on how to assist in handling cases
  • Evaluated the progress of the committee by ensuring that monthly goals were met

RESEARCH EXPERIENCE
WILFRID LAURIER UNIVERSITY, Waterloo, ON • Research Thesis Student, 2017-2018
  • Thesis: Methodology for exposing Tigriopus Californicus to different levels of hydrogen peroxide and determined its effect on the copepods
  • Trained an undergraduate student to assist with lab maintenance and protocols
  • Presented research findings at Ontario Biology Day conference to audience of 20+
WILFRID LAURIER UNIVERSITY, Waterloo, ON • Women in Science Research Coordinator, 2016-2017
  • Actively participated in weekly meetings for female science and engineering students
  • Discussed issues for women in STEM and networked with senior peers to seek mentorship for members
  • Assisted with ongoing research projects and complied findings into reports and other resources

INTERESTS
  • Travel – Gabon, Dubai, Amsterdam, Bahrain, Saudi Arabia, and Pakistan
  • Painting, swimming and hiking
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • MMI Student Ambassador

University of Toronto’s School of Continuing Studies, Toronto, ON • Management Certificate in Life Science Enterprise, 2017

University of Toronto, Toronto, ON • Honours Bachelor of Science (BSc), 2016
  • Majors: Global Health and Human Geography, Minor: Biology

PROFESSIONAL EXPERIENCE
Permull Ltd. Mississauga, ON • Technical Sales and Customer Service Representative, 2018
  • Member of Parts and Service Team responsible for providing tech and warranty support to clients and businesses
  • Dispatched 50+ orders and claims daily; tracked status and ensured quick follow-up

Sears Canada Toronto, ON • Associate Team Lead and Technical Parts Specialist, 2016-2018
  • Managed 10,000+ warranty accounts for Samsung and LG products
  • Sold 800+ parts / week to private contractors located Ontario, BC, and Alberta
  • Utilized numerous databases and web tools to track service orders and allocate part locations from suppliers
  • Created departmental templates to investigate unresolved issues for 50+ service orders; templates used by 100+ staff
  • Selected to become departmental trainer to new associates after only 6 months; trained and mentored 14 new associates
    on store policies and computerized procedures

Columbia University Global Centre - Middle East (CUMERC), Amman, Jordan • Public Health Program Intern, Spring 2016
  • Researched and prepared a report on primary healthcare and educational institutions; received excellent feedback
  • Wrote program proposals on medicine, public health and social science; findings added to organization’s official
    presentation on public health
  • Edited and translated English to Arabic documents including research reports and conference summaries
  • Planned and organized two conferences on women’s health and education; 300+ attendees

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
Catholic Family Services Peel Dufferin, Brampton, ON • Community Engagement Ambassador, 2016-2017
  • Promoted services to community members at various local events
  • Organized annual High Tea event; raised $14,000+

Operation Smile, Amman, Jordan • Student Volunteer, 2013
  • Member of international student volunteer team working closely with physicians to assist in cleft pallet surgeries
  • Assisted with screening of patients and creating medical records; updated database tracking clinic equipment
  • Served as English to Arabic translator for patient families, nurses and doctors

INTERESTS
  • Photography, Traveling, Hiking, Cooking
  • Sky Diving - received First Jump Skydiving Certificate from the Canadian Sport Parachuting Association
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
• Relevant Courses: Biocommercialization, Big Data Analysis and Economic Strategy
• Participant, Early-stage Technology Venture Partnership

Western University, London, ON • Bachelor of Science, 2018
• Specialization in Biology

PROFESSIONAL EXPERIENCE
SHELL GAS STATION, Quispamsis, NB • Manager, Summer 2017
• Managed team of 5 service staff
• Worked closely with owner to track and create financial reports; increased YOY sales by 20%
• Created competition report for local area resulting in the renovation and expansion of station and services
• Collaborated with the Korean Variety Store Association of New Brunswick to negotiate the best prices for acquiring retail goods; secured 3 new member stores

WAKO SUSHI, London, ON • Head Waiter, Summer 2016
• Trained 3 new employees; supervised 4 member team of servers
• Handled cash and submitted daily financial reports

SHELL GAS STATION, Quispamsis, NB • Cashier, Summer 2013-2015
• Oversaw cash and maintenance duties for key location; submitted daily financial reports
• Conducted daily inventory checks and tracked orders

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
GRADUATE MANAGEMENT CONSULTING ASSOCIATION (GMCA), Mississauga, ON
Director of Event Management, 2018-2019
• Member of elected leadership team; oversee all event planning and logistics
• Manage event sponsorship and promotion

CANADIAN URBAN TRANSIT RESEARCH & INNOVATION CONSORTIUM (CUTRIC), Montreal, QC • Volunteer, Summer 2018
• Worked closely with Executive Director & CEO to organize and execute second Annual General Meeting
• Secured keynote speaker and oversaw logistics for 100+ attendees

SHOPPERS DRUG MART, London, ON • Pharmacist Assistant, 2017-2018
• Assisted in the preparation of medications for customers and ensured correct medication was given to patient
• Met with pharmaceutical sales reps to learn about new medications and benefits for customers

HANVOICE WESTERN, London, ON • President, 2017
• Selected to lead 30 member team of Canada’s largest North Korean human rights and refugees club at Western
• Coordinated speaker events to raise awareness for organization and oversaw all logistics for key guest speaker visit

HANVOICE WESTERN, London, ON • VP Fundraising, 2016-2017
• Served as head event coordinator for 30 member team; planned and executed 3 fundraising events; raised $2,000+
• Created and maintained all social media pages including Facebook and Instagram; increased community and member engagement by 300%
• Monitored group expenses and ensured all funds were in order
GILLIAN LIU  
(647) 964-3382  
gillian.liu@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019  
• Winner, Ontario Graduate Scholarship, 2018 ($15,000)  
• Engagement Manager, University of Toronto Consulting Association  
• Director of Professional Relations, Graduate Management Consulting Association

Queen’s University, Kingston, ON • Bachelor of Science (Honours), 2018  
• Biochemistry Specialization with Honours Thesis, Graduated with Distinction  
• Department Executive, The Scientista Foundation  
• Final Year GPA: 4.02/4.3

PROFESSIONAL EXPERIENCE
OPTIMITY, Toronto, ON • Analytics and Sales Associate, Summer 2018  
• Partnered with 100+ clients to understand needs, define objectives, and execute digital wellness strategies  
• Analyzed and manipulated data to determine user behaviour for 1000+ wellness app users; created user profiles  
• Designed templates and slide decks highlighting consumer activity; presented to Fortune 500 clients

UNIBYKE, London, ON • Co-Founder, 2017-2018  
• Co-founded venture offering sustainable bicycle sharing program targeted at university campuses  
• Launched partnership with Western University; 30 users  
• Collected user feedback to improve app and customer experience; applied results to product re-design

QUEEN’S UNIVERSITY DEPARTMENT OF BIOMEDICAL ENGINEERING, Kingston, ON • Biomaterials Researcher, 2017-2018  
• Youngest member of 6 person lab; oversaw 7 simultaneous projects and determined timelines and deliverables  
• Designed and conducted self-driven investigations to create a drug delivery system; discovered a new synthetic material that may assist in treating age related macular degeneration

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
QUEEN’S UNIVERSITY BIOCHEMISTRY DEPARTMENTAL STUDENT COUNCIL, Kingston ON • President, 2015-2018  
• Elected to represent 300+ member student body; managed team of 22 Council members  
• Oversaw $10,000 budget; organized and executed 15 events including End of Year Formal (120 attendees)  
• Launched membership merchandise sales initiative; raised $2500+

ACCOMPLISHMENTS
• Winner, 2018 Ernst & Young Women in Technology Consulting Case Competition  
• Competitor, 2017 Hult Prize at Western University – Unibyke  
• Achieved Royal Conservatory of Music Level 10 Classical Piano

INTERESTS
• Storytelling and stand-up comedy – have performed for audiences of 100+  
• Portrait photography
EDUCATION

University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • MMI Ambassador
  • Director of Brand Management, GMCA @ UTM
  • Participant: Imagine Hackathon and HackPrinceton, 2018

York University, Toronto, ON • Master of Science in Biology, 2018
  • Winner, Leading Student Researcher Award 43rd Poster Presentation Symposium, 2018
  • Completed GMCA Certification in Business and Consulting, 2018
  • Graduate Student Association Councilor, Association of Graduate Students in Biological Sciences, 2016-2017

York University, Toronto, ON • Honors Bachelor of Science in Biology (Biomedical Sciences), 2016

PROFESSIONAL EXPERIENCE

YORK UNIVERSITY, Toronto, ON • Graduate Teaching Assistant, 2016-2018
  • Completed comprehensive TA training; achieved Teaching Assistant Certification (Canada and UK)
  • Oversaw course delivery for 2 undergraduate courses ad provided mentorship and assistance to 60+ students

YORK UNIVERSITY CENTRE for SEXUAL VIOLENCE RESPONSE, Toronto, ON • Active Bystander Facilitator, 2016
  • Delivered presentations to Frosh Leaders about how to be active bystanders in cases of potential harm

YORK UNIVERSITY, Toronto, ON • Volunteer Coordinator, Stong and Calumet Colleges, 2014-2015
  • Worked closely with club leaders to understand and address student priorities
  • Created and implemented centralized volunteer application and recruitment system for 4 clubs at the 2 colleges
  • Received Outstanding Student Employee Award and Distinguished Student Leadership Award Certificate

EXTRACURRICULAR / VOLUNTEER EXPERIENCE

TORONTO WILDLIFE CENTRE, Toronto, ON • Wildlife Nursery Assistant, 2016
  • Trained to feed and care for hurt and abandoned animals

REGENSIS @ YORK UNIVERSITY, Toronto, ON • Fundraising Director Intern, Summer 2015
  • Drafted grant applications to secure private and government funding
  • Organized annual gala; raised $5,000+ for student initiatives

PUN HLAING INTERNATIONAL HOSPITAL, Yangon City, Myanmar • Medical Translator, Summer 2014
  • Worked one-on-one with patients and supervising doctor to assess symptoms and medical conditions

YANGON EDUCATION CENTRE for the BLIND & KYIMINDINE SCHOOL for the BLIND, Yangon City, Yangon, Myanmar • English Teacher, Summer 2014
  • Provided English language instruction to students in grades 4-12

INTERESTS

• Sport and muscle cars
• Watching ice hockey
• Food enthusiast
• Netball
INA MAULEON
(647) 764-8981
ina.mauleon@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • MMI Ambassador

University of Santo Tomas, Manila, Philippines • Bachelor of Science in Chemistry, 2015
  • Magna Cum Laude, Dean’s Honor List, 2011-2015
  • Shell Petroleum Full-tuition Scholarship, 2011-2015
  • Achieved Philippines Chemistry Licensure Examination, 2015
  • National Finalist, Department of Science and Technology Science Thesis Award, 2015

PROFESSIONAL EXPERIENCE
PILIPINAS SHELL PETROLEUM CORPORATION, Makati, Philippines • Lubricants Technical Support Specialist, 2016-2018
  • Member of 6 person international product technical support team; served as a liaison between customers and product manufacturing plants in the resolution of customer complaints regarding product quality
  • Co-developed chatbot for corporate website to aid in product selection and account maintenance
  • Assisted UK and Philippine B2B and B2C account managers in completing tenders weekly
  • Oversaw Health, Safety, Security and Environment (HSSE) project; delivered Resilience Program training workshops for US and UK Help Desk Teams (6-10 people)

PILIPINAS SHELL PETROLEUM CORPORATION, Batangas, Philippines • Laboratory Intern, Summer 2014
  • Selected as 1 of 3 summer interns to complete competitive summer internship program in company’s only oil and water testing lab in the Philippines; Assisted the lab analysts in conducting routine quality tests for petroleum products (fuel oil, Jet A1, motor gasoline) and process effluents
  • Participated in daily operations meetings with lab managers and analysts to better understand product quality

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
INTERNATIONAL STUDENTS’ CAUCUS, Toronto, Canada • Finance Manager, 2018-present
  • Responsible for maintaining the budget and financial records of the organization

LITER OF LIGHT, Makati, Philippines • Volunteer, 2018-2018
  • Member of team responsible for assisting with organization’s mission of providing access to electricity for all; assembled solar powered lights to be donated and installed in communities with limited or no access to electricity

UST COMMUNITY DEVELOPMENT, Manila Philippines • Chemical Society Lead, 2014-2015
  • Led 200 person student group; organized and executed large events including community science and math workshops for children aged 6-15 (500+ participants)

INTERESTS
• Swimming
• Travel – Singapore, USA, Thailand, Hong Kong, Vietnam, United Arab Emirates, Korea, Japan
LESLIE MEDINA
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EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
• Recipient of the Agnes M. Ireland Award for Academic Merit
• Selected as 1 of 10 representatives for the Institute for Management & Innovation Graduate Student Committee

Western University, London, ON • Bachelor of Medical Sciences, 2018
• Dean's Honor List 2013-2018, GPA 3.89
• Honours Specialization in Physiology and Pharmacology, Science Internship Program

PROFESSIONAL EXPERIENCE
LONDON HEALTH SCIENCES CENTRE, London, ON • Research Assistant, 2016-2017
• Member of 8-person breast cancer preclinical research lab; participated in weekly meetings with lead researcher
• Optimized protocols to improve efficiency; trained supervisors and new lab members on protocols
• Reorganized lab resources, including equipment, resulting in faster experiment turnover
• Collected, statistically analyzed, and presented drug candidate screening data
• Created and presented slide decks and posters for research project proposals and presentations

FIAT CHRYSLER AUTOMOBILES ASSEMBLY PLANT, Brampton, ON • Assembly Line Team Member, Summer 2014
• Worked on fast-paced door line with 25+ segments; regularly rotated between segments

ARCADIA ACADEMY OF MUSIC SCHOOL, Brampton, ON • Piano Teacher, 2012-2013
• Taught weekly piano lessons to 15+ students aged 4-19
• Built positive relationships with students and parents; provided regular feedback

RELATED EXPERIENCE
• Group Leader, final year Project Management course - Western University (2018)

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
LET’S TALK SCIENCE AT WESTERN UNIVERSITY, London, ON • Science Outreach Volunteer, 2014-2018
• Simplified technical science concepts to encourage interest in STEM
• Developed hands-on workshops for students aged 4-10 and presented to groups of 25+
• Worked closely with teachers, LTS outreach team and program coordinators to organize 9 classroom visits

ASIAN CHRISTIAN FELLOWSHIP AT WESTERN UNIVERSITY, London, ON • Team Leader, 2014-2018
• Mentored teams of 6-8 students; coordinated and led musical worship for 80-member fellowship
• Selected songs and scheduled regular meetings and rehearsals

ACCOMPLISHMENTS
• Achieved Certificate of Bilingual Studies in French
• Royal Conservatory of Music Level 9 Piano Exam

INTERESTS
• Table tennis, yoga, languages (currently self learning Mandarin)
• Escape room enthusiast
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
• MMI Ambassador

University of Toronto Mississauga, Mississauga, ON • Honours Bachelor of Science, 2018
• Major in Biology, Double Minor in Chemistry and Psychology
• 3.53 CGPA

PROFESSIONAL EXPERIENCE
BRAMPTON CIVIC HOSPITAL – WILLIAM OSLER HEALTH SYSTEM, Brampton, ON • Health Systems Researcher, 2017-Present
• 1 of 10 paid researchers selected from a pool of 189 applicants
• Primary researcher investigating the medical procedure consent process for patients with limited English proficiency
• Analyzed 300+ language interpretation records as well as hospital staff survey data using Excel and R
• Presented research findings and suggestions on ways to improve patient experience, hospital operations and documentation to senior management; management more active in implementation discussions

THE CENTRE FOR EDUCATION AND TRAINING, Mississauga, ON • Junior Information Counsellor, Summer 2016
• Welcomed new Canadians to information centre and provided suggestions on settlement services and workshops
• Organized job fair for newcomers and secured key involvement by local businesses; 100+ attendees

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
HEALTHY CAMPUS CREW, University of Toronto Mississauga, Mississauga, ON
Health Counselling Centre Ambassador, 2014-2015
• Improved student access to healthcare through public advocacy and education on-campus
• Completed public speaking training; represented the organization at on-campus events

RESEARCH EXPERIENCE
ANTICANCER DRUG RESEARCH OPPORTUNITY PROGRAM, University of Toronto Mississauga
Undergraduate Research Assistant, Fall 2017
• Member of 3 person team responsible for synthesizing and testing the effectiveness of molecules used in cancer therapy
• Analyzed data and presented findings to lab members and supervisor; provided suggestions on next steps to advance research

MENTAL HEALTH RESEARCH OPPORTUNITY PROGRAM, University of Toronto Mississauga
Undergraduate Research Assistant, 2015-2016
• Designed and executed a collaborative research project focusing on mental health
• Analyzed data using Excel; suggested improvements on how to enhance mental health services offered by the institution
• Trained 50+ student volunteers on how to interview subjects and collect data
• Presented research findings at Ontario Biology Day Conference; 400+ attendees

INTERESTS
• Art – sketching, visual design using Illustrator and Photoshop, Henna
• Cake-decorating
• Sea-dooing
LIDIYA MISYURA
(647) 204-6141
lidiya.misyura@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • Winner, MMI Academic Excellence Scholarship 2018
  • Courses of note: Big Data Analysis, Leading in Groups and Organizations and Strategy
York University, Toronto, ON • Master of Science, 2018
  • Thesis Committee Member – Association of Graduate Students in Biological Science (AGSBS) 2016–2018
  • Winner, Vernon Oliver Stong Graduate Scholarship in Science for Top Science Students at York – 2016
York University, Toronto, ON • Honours Bachelor of Science, 2016
  • Specialization in Biology
  • Dean’s Honours Thesis Awards for Best Thesis – 2016
  • Vice President - Association for Research Placement at York (ARPY) 2014 – 2016

PROFESSIONAL EXPERIENCE
TEAM BLUE INC., Toronto, ON • Data Analyst 2018 to present
  • Assist with software R&D for company’s AI system
  • Analyze key data for a FinTech start-up using AI technology in trading
  • Participate in weekly team meetings with CEO, business analysts and other staff
SMILE PLUS INC., Vaughan, ON • Manager 2017-2018
  • Managed the incorporation accreditation for new location and oversaw all administrative procedures
  • Collaborated with the owners to develop a business plan, five-year projection, and other documentation to successfully acquire a start-up business loan of $200,000
YORK UNIVERSITY, Toronto, ON • Teaching Assistant and Lab Coordinator 2016-2018
  • Created and delivered lectures for physiology courses for 200+ first and third year students
  • Provided lab training to 250+ second and third year students (dissection and molecular techniques)
  • Regularly provided feedback and mentorship

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
GRADUATE MANAGEMENT CONSULTING ASSOCIATION, Toronto, ON • Vice President, 2018-Present
  • Work closely with Executive Committee members to maintain and expand relationships between GMCA and corporate partners; organize networking events and case competitions
BEATING HEARTS CYCLING CLUB, Toronto, ON • Executive Member, 2014-Present
  • Plan weekly rides for team members; participated annually in local charity races raising $1000+
  • Promote healthy living and active lifestyle to new members

ACCOMPLISHMENTS
  • Authored 7 primary journal articles published in the in top physiology journals including Journal of Experimental Biology (2016-2018)
  • Presented at 6 international conferences across North America; contributed work 14 conference presentations in the field of insect physiology

INTERESTS
  • Travel, Flag Football, Cycling, Softball, Gymnastics, and Snowboarding
DIANA MONACO
(647) 871-9335
diana.monaco@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
- Courses of note: Strategy, Marketing, Project Management and Management of Innovation

Western University, London, ON • Bachelor of Health Sciences (BHSc), 2017
- Community Engaged Learning Partnership literature review with the London Poverty Research Centre
- Specialization in Health Sciences

PROFESSIONAL EXPERIENCE
DISCOVERY FAMILY HEALTH, North York, ON • Administrative Lead, 2018-Present
- Work closely with a team of 9 general practitioners to bring primary care to 10,000+ patients
- Create coordinated care plan for patients living in region; implement streamlined processes to improve quality and speed of care
- Produce files with electronic medical record (EMR) software; manage and update confidential patient records
- Improved the patient experience by piloting new e-mail appointment system; reduced booking errors by 15%

MOASIC NORTH AMERICA, Mississauga, ON • Brand Ambassador, 2017-Present
- Serve as representative for various clients including Rogers, Dr. Oetker and Twizzlers
- Represent and promote key products at product launches and community events
- Establish interest and trust with prospective consumers by sharing relevant product info
- Record and interpret consumer data; create new sales and promotional strategies using data and client feedback

A+ BEYOND MAINTENCE, Vaughan, ON • Operations Manager, 2016-2017
- Managed daily operations for large home maintenance company
- Created sales and production strategies with senior management; increased revenue by $250,000 YOY
- Worked closely with 20+ independent contractors to ensure daily and weekly assignments were completed
- Supervised team of 20 sales and marketing representatives

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
WESTERN HEART AND STOKE, London, ON • Executive Member - Communications Coordinator, 2016-2017
- Member of 8 person Executive Team; organized community and campus events to promote healthy living

LONDON INTERCOMMUNITY HEALTH CENTRE, London, ON • Community Health Volunteer, 2014
- Organized social activities for centre patrons; sorted and distributed donations

CANADIAN BROADCASTING CORPORATION (CBC), Toronto, ON • Fall Launch Volunteer, Fall 2013
- Greeted visitors at promotional events; event set up and tear down

INTERESTS
- Travel, Visual and Fine Arts
SYDNEY MURCAR-EVANS
(416)-895-7599
sydney.murcar.evans@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
- Courses of Note: Project Management, Bio Commercialization, Finance and Accounting
- MMI Ambassador

University of Toronto Mississauga, Mississauga, ON • Honours Bachelor of Science 2018
- Specialization in Molecular Biology
- Minor in Chemistry

PROFESSIONAL EXPERIENCE
UNIVERSITY OF TORONTO DEPARTMENT OF PHYSICAL EDUCATION, ATHLETICS AND RECREATION, Mississauga, ON
Supervisor, Lifeguard, Swim Instructor, 2014-Present
- Responsible for the safe operation of the aquatics facility; 150+ visitors daily
- Supervise and schedule 30 part-time aquatic staff
- Ensure all staff have adequate training and certifications
- Manage payroll and on-boarding processes

CAMPBELL BADER LLP, MISSISSAUGA, ON • Administrative Assistant, 2012-Present
- Provided administrative support to 9 person legal team including firm partners
- Created new procedure for tracking and completing client and bank real estate report packages; resolved 6 month backlog and ensured all reports are now finalized bi-weekly
- Introduced new initiative for acquiring and organizing client intake information resulting in 10%+ client referrals
- Self-learned real estate software; trained 4 new clerks to use

UNIVERSITY OF TORONTO DEPARTMENT OF PHYSICAL EDUCATION, ATHLETICS AND RECREATION, Mississauga, ON
Lifeguard and Swim Instructor, 2013-2014
- Provided swimming lessons to small groups of children aged 4-14
- Created personalized lesson plans for private classes and tracked student progress
- Maintained safe and clean working area; oversaw pool and spa chemistry
- Promoted to Pool Supervisor after one year

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
ZERO WASTE UTM, Mississauga, ON • Sustainability Advocate, 2018-Present
- Deliver workshops to educate students on how to be more waste and environmentally conscious
- Organize and promote on-campus sustainability initiatives including farmer’s markets and school supply recycling program

UNIVERSITY OR TORONTO ACCESSIBILITY RESOURCE CENTRE, Mississauga, ON • Volunteer Note-taker, 2017-2018
- Completed formal note taking module; took class notes for students with learning disabilities; shared notes with resource users
- Promoted Accessibility Resource Centre to students

GUNNING LAB, Mississauga, ON • Research Volunteer, 2017-2018
- Member of 30 person cancer research lab
- Assisted with compound characterization, sample collection and preparation

INTERESTS / ACCOMPLISHMENTS
- Completed 30km charity bike ride with Max’s Big Ride (2018)
- Travel, cooking and baking
SAMANTHA MUTUC
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samantha.mutuc@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
- Participant, IMAGINE: 24-hour Ed-Tech Hackathon

McGill University, Montreal, Quebec • Bachelor of Science, 2017
- Specialization in Biochemistry
- Final Year Research Project: Genome Editing using CRISPR/Cas9
- VP Internal Affairs, Royal Victoria College Residence Council, 2013

PROFESSIONAL EXPERIENCE
Hyde Park Medical & Walk-In Clinic, London, ON • Medical Office Assistant, 2017-2018
- Worked closely with physicians and other healthcare providers to improve daily workflows and the patient experience
- Expedited patient turnover by performing urinalysis, recording vitals, updating and filing patient charts; patient wait times decreased by ~20 minutes / visit
- Handled confidential information including medical records

McGill University Department of Chemistry, Montreal, QC • Lab Technician, 2016-2017
- Prepared lab materials for first year analytical chemistry lab (120+ students)
- Enhanced learning environment by promoting proper use of equipment and lab safety practices
- Monitored lab inventory and tracked / ordered new stock solutions and materials

Western University, Department of Biochemistry, London, ON • Laboratory Assistant, Summer 2016
- Member of 7 person cancer research lab; performed protein localization experiments
- Collected and analyzed data using Excel; presented findings at Western University Biochemistry Undergraduate Summer Poster Session (100+ attendees)

McGill University Faculty of Medicine, Montreal, QC • Office Assistant, 2015-2016
- Oversaw administration of office using electronic systems and course portals
- Assisted with hospital and physician scheduling, tracking course and performances evaluations and curriculum development

McGill University Advancement, Montreal, QC • Alumni Outreach Representative, 2014-2015
- Promoted community engagement and new university initiatives to McGill alumni community
- Secured new donations valued at $10,000 per week

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
McGill Biochemistry Undergraduate Student Society, Montreal, QC • President, 2014-2017
- Elected to lead 8 member Executive Team; responsible for representing the needs and interests of 240+ students to the university and community
- Created and administered course evaluations resulting in improved course content and teaching quality
- Planned and executed 15+ events annually; created three new clubs McGill Undergraduate Biochemistry Journal Club, Biochemistry Undergraduate Mentorship Program and student-led Note Taking Club

INTERESTS
- Theatre, Travel and Yoga
CASSANDRA NETER  
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cassandra.neter@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • Courses of note: Big Data Analysis, Finance, Strategy and Innovation Management
  • Member, Graduate Management Consulting Association UTM and MMI Ambassador Team
  • Winner, HackHarvard 2018 - Best Social Good Hack

Wilfrid Laurier University, Waterloo, ON • Honours Bachelor of Science, 2018
  • Double Major in Mathematics and Chemistry (Thesis), Economics Minor

CERTIFICATIONS
  • Introduction to C++ Certificate, University of Waterloo (2018)
  • Improving Global Health: Focusing on Quality and Safety Certificate (Distance Ed) Harvard University (2018)

PROFESSIONAL EXPERIENCE
UNIVAR CANADA LTD, Toronto, ON • Regional Sample Coordinator/Tech Service Specialist, Summer 2018
  • Worked closely with clients to collect data on product and project requirements
  • Collaborated with the Sales Team and suppliers to ensure clients received correct samples
  • Created new SalesForce SOP for sample request processes which resulted in faster order processing times
  • Updated customer information, product, producer and process sample requests in SalesForce
  • Packaged and labeled samples according to Transport of Dangerous Goods regulations / courier specifications

KFC/TACO BELL, Waterloo, ON • Food and Beverage Cashier, Summer 2016
  • Provided exceptional customer service in a fast-paced environment; trained 2 new staff members
  • Handled all opening and closing procedures; prepared food and monitored store inventory

GALAXY CINEMAS BARRIE, Barrie, ON • Customer Service Specialist, 2012-2015
  • Assisted customers in product selection and ordering; consistently achieved sales and combo targets by 25%
  • Trained 8 new employees on cash system and cinema cleaning procedures

RESEARCH EXPERIENCE
WILFRID LAURIER UNIVERSITY, Waterloo, ON • Research Thesis Student, 2017-2018
  • Tested and applied novel research methods on liquid crystals
  • Completed Research Thesis; presented findings at Southern Ontario Undergraduate Student Chemistry Conference (100+ attendees)

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
LAURIER CHEMISTRY ASSOCIATION, Waterloo, ON • Vice President and Events Executive, 2016-2018
  • Member of 6 person elected Executive Team; planned 5 key events including end of the year social (50+ attendees) and career preparation (20+ attendees)
  • Mentored fellow students in organic chemistry courses

LAURIER SHINERAMA, Waterloo, ON • Volunteer, 2016-2017
  • Raised awareness for Cystic Fibrosis through fundraising events such as car washes and speaker series

INTERESTS
  • International travel, sudoku puzzles, competitive soccer, and piano
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • Participant, Imagine Ed-Tech Hackathon 2018
York University, Toronto, ON • Continuing Education in Biomedical Sciences, 2016
University of Toronto, Toronto, ON • Honors Bachelor of Science, 2015
  • Major in Human Biology: Health and Disease; Minors in Physiology and Psychology
  • Graduated with High Distinction

PROFESSIONAL EXPERIENCE
CANNTRUST, Vaughan, ON • Registration Administrator, 2017-present
  • Oversee verification and approval of medical documents for patients
  • Trained and on-boarded 30 new customer service reps
  • Contributed to the creation of a company-wide SOP manual
CANNTRUST, Vaughan, ON • Pharmaceutical Technician, 2017
  • Ensured Health Canada standards of quality were followed at production facility
  • Produced and harvested pharmaceutical-grade Medical Cannabis for patient use
PIRAMAL HEALTHCARE, Aurora, ON • Production Technician, 2017
  • Member of 10 person manufacturing team responsible for the production of active pharmaceutical ingredients
  • Prepared process validation reports; cleaned and maintained lab equipment; ensured manufacturing documentation complied with current Good Manufacturing Practices (cGMP)
LONGO’S FRUIT MARKET, Vaughan, ON • Customer Service and Receiving Clerk, 2008–2016
  • Received, processed and tracked invoices for various departments including dairy and grocery
  • Assisted customers and handled opening and closing balancing duties

TRAINING AND CERTIFICATIONS
• Personal Health Information and Electronic Documents Act (PIPEDA), Personal Health Information Protection Act (PHIPA) and IT risk and cybersecurity (CannTrust), 2018
• Ontario Worker Occupational Health and Safety Awareness (Piramal Healthcare), 2017
• Medical Terminology Certificate (Michener Institute), 2017

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
HUMBER RIVER REGIONAL HOSPITAL, Toronto, ON
Volunteer (Pharmacy Assistant, Cardiology Clinic Assistant, and Emergency Department Assistant) 2016–2017
  • Worked closely with on-site pharmacy to file purchase orders and distribute prescriptions
  • Assisted Cardiology Clinic Reception team with registration and clerical duties
  • Greeted patients and provided relevant information about hospital services

UNIVERSITY OF TORONTO, Toronto, ON • Plant a Friend Foundation, 2013–2014
  • Presented conservation and sustainability workshops to students aged 6–13 at local elementary school partners

INTERESTS / ACCOMPLISHMENTS
• Swimming / National Lifeguard Service (NLS) - 2012
• Trained Drummer – Latin and Jazz
MICHAEL PINELLI
(647) 929-8868
m.pinelli@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • Relevant courses: Finance, Econometrics, Strategy and Project Management

University of Toronto, Toronto, ON • Honours Bachelor of Science, 2018
  • Specialization in Biological Physics
  • Minor in Mathematics
  • Graduated with Distinction

PROFESSIONAL EXPERIENCE
DALE & LESSMANN LLP, Toronto, ON • Corporate Services Coordinator, Seasonal 2014-2018
  • Supported team of 20+ lawyers and clerks as well as clients in completing and tracking legal documents and files
  • Maintained accurate client records in internal databases; transitioned new data entry processes to Excel resulting in improved corporate system productivity
  • Certified and deposited bank cheques, delivered forms filed to Ministry of the Attorney General
  • Handled Land Transfer Tax transactions for new condo sales
  • Converted paper minute books to new paperless database system
  • Trained and mentored 3 new staff

DALE & LESSMANN LLP, Toronto, ON • Summer Student, Summer 2014
  • Handled all administrative tasks and provided front-line customer service assistance

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
UNIVERSITY OF TORONTO MISSISSAUGA, Mississauga, ON • MMI Ambassador, 2018-Present
  • Represented the MMI program at recruitment events; addressed program inquiries from prospective students

UNIVERSITY OF TORONTO MISSISSAUGA, Mississauga, ON • Intramural Soccer, 2018-Present
  • Member of MMI intramural soccer team; participate in weekly games

ROCCAMONDOLFI SOCIAL CLUB, Toronto, ON • Event Organizer, Seasonal 2009-2012, 2016
  • Assisted with co-ordination of social events including children’s Christmas parties
  • Directed traffic at local parks for club picnics

ACCOMPLISHMENTS
  • Member of competitive soccer teams: Toronto FC Academy (2012-2014), Unionville UMSC and Richmond Hill RHSC
  • Trained acoustic guitar and classical drum player

INTERESTS
  • Travel – Italy, Greece, Spain, Turkey, France and Belgium
  • Fitness, weight training and hiking
MAC RAAGAS
(514) 621-8025
rey.raagas@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
• MMI Academic Excellence Scholarship, 2018
• Member, NuMonic Competitive Dance Team at UTM

McGill University, Montreal, QC • Bachelor of Science in Physiology, 2017
• Winner, Alvin Shrier Award for Exceptional Community Involvement, 2016

PROFESSIONAL EXPERIENCE
UNIVERSITY OF MONTREAL HOSPITAL RESEARCH CENTRE, Montreal, QC • Research Intern, 2017-2018
• Member of 6-person OB-GYN lab investigating the effects of drugs on IVF efficacy
• Developed a laboratory protocol which improved the efficiency of reproducing experiments
• Presented project results through poster and oral presentations at academic conferences
• Winner, Best Graduate Student Presentation at the University of Montreal’s OB-GYN Research Day

MCGILL UNIVERSITY HEALTH CENTER, Montreal, QC • Research Assistant, 2016-2017
• Performed statistical analysis of data; confirmed regenerative effects of stem cell treatments
• Co-authored manuscript describing the effectiveness of stem cell treatment on heart tissue (publication pending)

MCGILL UNIVERSITY, Montreal, QC • Histology Lab Teaching Assistant, 2015-2016
• Facilitated small group learning for 15 undergraduate students during histology laboratory sessions
• Evaluated the laboratory performance and exams of students; provided feedback

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
MCGILL STUDENTS SUPPORTING THE HEART AND STROKE FOUNDATION, Montreal, QC • President, 2016-2017
• Elected to lead 16-member team; restructured the organization to increase productivity by improving task delegation and communication of goals
• Rebranded organization; recruited 100+ new student members
• Planned and executed university’s only student-run “Healthy Cooking Workshop”
• Served as Vice President 2015-2016

MCGILL’S CHOICE AWARDS: PHILANTHROPY GALA, Montreal, QC • Logistics and Marketing Coordinator, 2015-2016
• Developed and implemented a month-long promotion schedule to advertise the gala and promote sponsors

MCGILL TAIWANESE STUDENTS’ ASSOCIATION, Montreal, QC • Vice-President Internal, 2014-2017
• Led the event committee in organizing large-scale social events for 200+ students
• Facilitated teambuilding activities for 28-person Executive Team

ACCOMPLISHMENTS
• Active participant in hackathons: Yale Hackathon (2017) and IMAGINE Hackathon (2018)
• Fully proficient in Basic Java, HTML and CSS
• Black Belt in Mixed Martial Arts

INTERESTS
• Badminton, Ultimate Frisbee, Photography and Dance (Member of NuMonic Dance Team)
ARLEANA RAJKUMAR
(647) 269-1682
arleana.rajkumar@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
• MMI Ambassador

Wilfrid Laurier University, Waterloo, ON • Honours Bachelor of Sciences, 2018
• Major in Health Sciences, Minors in Psychology, Chemistry and Biology
• Dean's List 2015-2018

PROFESSIONAL EXPERIENCE
Options Mississauga, Mississauga, ON • Developmental Service Worker, Summer 2018
• Re-designed employment training program for local not-for-profit servicing adults with developmental disabilities
• Delivered professional development workshops to program participants; provided one-on-one training
• Built positive relationships with local partners and businesses to aid in job search process

Supportive Housing of Waterloo, Waterloo, ON • Fundraising Assistant, Summer 2017
• Co-created donor database using Microsoft Access; 16,000+ donor files
• Trained 8 Board Members and 12 team members to use and update database resulting in improved fund tracking
• Wrote grant applications for social funds; secured 2 new grants to aid in creating new centre programming
• Worked closely with marginalized homeless individuals to deliver workshops about harm reduction

RESEARCH EXPERIENCE
Wilfrid Laurier Centre for Community Research, Learning and Action, Waterloo, ON • Research Intern, 2017
• Developed an understanding of community-based research and research ethics
• Created community-based research project to examine the unemployment and underemployment of Muslim women in Waterloo Region
• Interviewed and surveyed 100+ participants; collected qualitative and quantitative data used to create new social platform to improve opportunities for participants

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
Wilfrid Laurier University • Stand Up for Health Conference Organizer, Fall 2017
• Planned student conference on social determinants of health; 80+ attendees
• Secured keynote speaker, promoted event, delivered presentations and ran student simulations

ACCOMPLISHMENTS
• Bilingual – French and English (obtained French Immersion Certificate)
• Completed Research Ethics Training – TCPS CORE

INTERESTS
• Team sports: intramural soccer, badminton and dodgeball
• Gardening, growing fruits and vegetables
• Cooking
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
- Courses of note: Finance, Prices and Markets and Big Data Analysis

University of Toronto, Scarborough, ON • Honours Bachelor of Science, 2018
- Specialization in Molecular Biology and Biotechnology

TECHNICAL SKILLS
- Bloomberg Certificate
- Introductory Python, PHP, MySQL, HTML, CSS

PROFESSIONAL EXPERIENCE
PLIANT POWER DEVICES, Toronto, ON • Market Access Specialist, 2018-Present
- Conduct competitive analysis to identify key technology insights, trends and customer profiles
- Create supply chain framework to optimize market entry initiatives
- Perform market research on patents and battery materials

LOBLAW COMPANIES LIMITED, Toronto, ON • Customer Service Representative, 2012-Present
- Handle cash and debit/credit transactions accurately
- Actively resolve customer inquiries/complaints; assist with front-end supervision as required
- Recommend products to customers and promote key products and services

UNIVERSITY OF TORONTO, Scarborough, ON • Research Assistant, 2017-2018
- Member of 7-person biochemistry lab; studied plant proteins
- Designed and planned experiments and techniques to test various hypotheses
- Collected, summarized and analyzed data/results, prepared presentations and progress reports to update lab members and lead researcher

THE HOSPITAL FOR SICK CHILDREN, Toronto, ON • Research Student, Summer 2014
- Member of 10-person research team studying the effects of Kawasaki disease on the cardiovascular system
- Shadowed the cardiologist and interacted with patients and their families in weekly clinics
- Accurately entered research data and patient information into databases
- Organized and sorted confidential documents and patient reports

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
UTSC DEPARTMENT OF STUDENT LIFE, Scarborough, ON • First Year Mentor, 2017-2018
- Assisted incoming first year students with their transition from high-school to university
- Offered support by providing appropriate resources regarding academic or personal concerns in-person and through email

UTSC GOOD2TALK STUDENT ORGANIZATION, Scarborough, ON • Executive/Director of Outreach, 2016-2017
- Organized 5 events; recruited and trained 10 volunteers for student group
- Built positive relationships with university partners and local businesses; secured 3 new partners

INTERESTS
- Travel, cycling, swimming and singing
EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
  • MMI Ambassador

University of Toronto Mississauga, Mississauga, ON • Honours Bachelor of Science, 2017
  • Double Major in Biology for Health Sciences and Psychology, Minor in Sociology
  • Elected member, Lifeline – UTM Blood and Stem Cell Society, 2015-2016
  • Elected member, SVOS – Students for Visions of Science, 2015-2016

PROFESSIONAL EXPERIENCE
SOFTCHOICE, Toronto, ON • Account Manager, 2018
  • Managed sales and lead generation for GTA; secured 50+ new accounts
  • Negotiated new IT contracts with senior executives; created new business development strategies to aid in meeting yearly and quarterly targets
  • Established positive relationships with customers and vendors to ensure client satisfaction
  • Consistently exceeded sales targets by 35% ($200,000+ annually)

BEST BUY CANADA, Brampton, ON • Connected Solutions Department Manager, 2016-2017
  • Recognized as top sales associate in the store and district; ranked #3 in Canada for January 2017
  • Achieved monthly corporate level award for “Best Store in District” for 3 consecutive months
  • Supervised 20-25 associates per shift; ensured client satisfaction at all times
  • Trained and mentored 15+ new staff on store procedures and operations as well as product knowledge for 3 main hiring cycles

PREP101, Mississauga, ON • Marketing Coordinator (UTM), 2015-2016
  • Promoted key products and services on the UTM campus; determined placement of ads and secured campus partners to build brand awareness
  • Managed team of 5 students promoters; scheduled shifts and suggested promotional strategies to follow
  • Organized informational presentations and secured guest speakers

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
CAMH, Toronto, ON • Student Tutor, 2015-2016
  • Provided one-on-one tutoring to 5 special needs students at risk of not graduating from high school
  • Created lesson plans to aid students in achieving goals; established positive and confidential relationships

BRAMPTON CIVIC HOSPITAL, Brampton, ON • ER Volunteer, 2014-2016
  • Assisted nurses with basic patient care; maintained a calm and pleasant demeanor while working in a fast-paced and stressful environment

ACCOMPLISHMENTS
  • Travelled to rural Guatemala as apart of the organization VIDA to provide free mobile health clinics to underprivileged communities (2014)

INTERESTS
  • New technology enthusiast, fitness and basketball
ERIN SMILEY  
(647) 522-4940  
erin.smiley@mail.utoronto.ca

EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019

Queen’s University, Kingston, ON • Bachelor of Science (Honours), 2018  
• Specialization in Kinesiology  
• Dean’s Honour List, 2016-2017

PROFESSIONAL EXPERIENCE
Canada Israel Experience, Toronto, ON • Administration Intern, Summer 2018  
• Assisted in the organization and facilitation of planning a 10-day trip to Israel for 4,000 participants ages 18-32  
• Managed the organization’s main email account; responsible for communicating with participants on a continual basis as a resource for inquiries and information

Camp Kinneret-Biluim, Mont-Tremblant, QC • Managing Counselor, 2017-2018  
• Oversaw the physical and mental well-being of 120 high-potential 16 year-old campers  
• Managed team of 30 staff including 5 senior staff and supervised day-to-day activities and programs  
• Worked closely with Camp Director and leadership team to create and implement comprehensive training program for staff

Camp Kinneret-Biluim, Mont-Tremblant, QC • Leadership Programming Coordinator, 2016-2018  
• Planned and delivered a formal leadership-training program focused on promoting creativity and fostering growth  
• Trained and mentored 26 staff members to deliver discussion-based and group-learning activities  
• Oversaw program progress; collaborated with a head staff to ensure all programing was running in order

Queen’s University Department of Gender Studies and Sociology, Kingston, ON  
Undergraduate Research Assistant, 2016-2018  
• Completed year long-study on Animal Agriculture and Food Sustainability on campus  
• Wrote literature reviews and conducted group interviews to aid in the completion of a report on food trends  
• Facilitated 3 focus groups to stimulate meaningful conversations about food and sustainability choices

The Math Guru, Toronto, ON • Chemistry, Biology and Math Tutor  
• Provided one-on-one tutoring to 6 students aged 9 to 17; created personalized study plans

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
Q-Jump Executive Member, Kingston, ON • Marketing Manager, 2017-2018  
• Member of 6 person Executive Team responsible for promoting benefits of physical activity to youth  
• Oversaw social media communication and promotion of events  
• Organized fundraising events such as sporting equipment drives and musical events sponsored by local vendors and artists

Revved-Up, Kingston, ON • Assisted Exercise Program Volunteer, 2015-2016  
• Worked one-on-one with adults with limited mobility to deliver personalized exercise programs; provided encouragement and positive feedback to assist in rehabilitation

INTERESTS  
• Lyrical, Hip Hop and Jazz dancing, drawing and painting

MMI: LEARN. LEAD. DISCOVER.
SIMAR THANDI
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EDUCATION
University of Toronto Mississauga, Mississauga, ON • Master of Management of Innovation Candidate, 2019
York University, Toronto, ON • Honours Bachelor of Science in Psychology, 2016
  • Completed 4th year community mentorship project with Shoreham Public School

PROFESSIONAL EXPERIENCE
CENTRE FOR AUTISM REMEDIATION AND EDUCATION, Vaughan ON • Instructor Therapist, 2017-2018
  • Delivered Intensive Behaviour Intervention therapy to children with autism and related disorders 1:1 and in small groups
  • Monitored clients’ progress; recorded and graphed treatment data
  • Assisted in treatment planning and worked closely with other therapists to improve services and care
  • Provided care and progress updates to families at client family meetings
ROOTS, Toronto, ON • Sales Associate, 2016-2017
  • Consistently delivered high quality front-line customer service; regularly exceeded sales quotas by 10%
  • Maintained a visually appealing store and promoted key seasonal products
SHIPPERS DRUG MART, Toronto, ON • Store Supervisor 2011-2016
  • Managed team of 4 staff including cashiers and merchandisers; trained 8 new staff
  • Handled all opening and closing cash procedures including daily deposits; average $15,000
SHIPPERS DRUG MART, Toronto, ON • Pharmacy Assistant 2014-2015
  • Recorded new patient and insurance data; worked closely with pharmacist to prepare and label prescriptions ensuring accuracy of medicine

RESEARCH EXPERIENCE
YORK UNIVERSITY, DEPARTMENT OF PSYCHOLOGY, Toronto, ON • Thesis Student, 2015-2016
  • Completed Honours Research Thesis about stress levels and academic success
  • Analyzed psychological data using SPSS software; interpreted results and presented findings at university-wide poster presentation

EXTRACURRICULAR / VOLUNTEER EXPERIENCE
APHASIA INSTITUTE, Toronto, ON • Facilitator, 2016-2018
  • Co-facilitated conversation groups with members; assisted with music and movement and dance programs
  • Ensured each member was engaged and encouraged continued participation by providing positive feedback
SPEECH PATHWAYS, Toronto, ON • Volunteer, 2016-2018
  • Observed and participated in clinical sessions between speech-language pathologist and clients; worked one-on-one with clients to ensure progress was on track
  • Debriefed with therapist and client families on improvement and future goals
WILLIAM OSLER HEALTH SYSTEM, Toronto, ON • ER Volunteer, Etobicoke General Hospital, 2016
  • Assisted nurses in emergency department with patient check in
  • Delivered blood samples to lab and helped escort patients to other areas of hospital