First-Year Student Guide

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Hello there!

WELCOME TO THE DEPARTMENT OF MANAGEMENT at the University of Toronto Mississauga (UTM). This is a place where you not only learn and study, but you can grow and explore. Watch this beautiful campus transform throughout the seasons as you do. Adventure through the campus and discover something new about the school and yourself.

Take this journey along with our curious and friendly tour guides. Make sure to roll your mouse over and discover clickable links! Keep an eye out for logos, social media buttons, and also hyperlinks to applications and other websites. Click each subheading in the Contents to reach your destination, or simply scroll through the First-Year Student Guide 2018-2019.
STUDENT CODE OF PROFESSIONALISM

Business students at the University of Toronto Mississauga have a unique benefit in that they are part of a larger body of business education called the Institute for Management & Innovation (IMI). IMI is essentially the home of all professional business education at UTM whether it be at the undergraduate or graduate level. One of IMI's goals is to graduate students who have been challenged academically and have met the standards of excellence for which the University of Toronto is known.

Hand in hand with this academic rigour is the need to graduate students who know what it means to be a professional in the workplace. This ranges from knowing how to communicate effectively and appropriately in written or oral form, all the way through to knowing how to deal with challenges in a respectful and productive way. To this end, incoming students are asked to sign a Code of Professionalism as a sign of their commitment to professional conduct and the high standards of the University of Toronto.

For more information on the code, please click the link below.

Student Code of Professionalism
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The passageway that connects the CCT Building to the Hazel McCallion Academic Learning Centre is known as “the Link.”
SECOND-YEAR ADMISSIONS

HISTORICAL CUT-OFF RANGES

• CGPA Commerce: 2.60 - 2.90
• CGPA Management: 2.80 - 3.10

CURRENT PROGRAM REQUIREMENTS

• CGPA Commerce:* 2.65 CGPA (min)
• Min. 4.0 credits

• CGPA Management:* 2.85 CGPA (min)
* CGPA cut-off based on 2017-18

Students will be eligible for a space in the Commerce Program (BCom) after their first year provided they complete the following courses with a minimum average of:

ECO100 MGM101 MGT120 MAT133

Students will be eligible for a space in the Management Program (BBA) after their first year provided they complete the following courses with a minimum average of:

ECO100 MGM101 MGM102 MAT133

*Min. cut-off changes every year; the CGPA is based on 2017-2018 admissions.

TRY IT WEEK

For students who are unsure of which specialization to pursue in Commerce or Management, Try It Week offers opportunities to experience an upper-year mock lecture delivered by senior faculty members in Accounting, Finance, Management, Human Resources, and Marketing. All the mock lectures take place during a week in March before Subject Post selection period.
The Commerce Programs combine economics and the various sub-disciplines of management enabling students to develop analytical skills and gain knowledge of institutions. This background is useful for solving problems and making decisions in business and government environments. Courses are taught by internationally recognized scholars and educators with outstanding academic and professional qualifications. Commerce is a deregulated fees program and, therefore, tuition fees for students enrolled in this program are higher than for other regulated fee programs. Fees are charged per program and not on a per course basis. For fees information please check the Fees website.

Finance
Specialist (BCom) Program in Finance (ERSPE2034)
Many students are interested in careers in financial institutions, or within the finance functional area of corporations or other large organizations. The Commerce Specialist Program in Finance includes courses covering corporate finance, investment theory, financial derivatives (futures and options), financial management, mergers and acquisitions, security analysis, behavioural finance, fixed income and international finance. These courses provide a solid foundation for understanding how funds are raised in the capital markets, and how organizations allocate their financial resources efficiently.

CHECK OUT THE ACADEMIC CALENDAR FOR MORE INFO.
**Accounting**

Specialist (BCom) Program in Accounting (ERSPE1704)
Students who wish to pursue an accounting qualification can register for the Accounting Specialist program within the Commerce program.

[Suggested Course Sequence for Students Wishing to Fulfill CPA Requirements](#)

**Marketing**

Specialist (BCom) Program in Marketing (ERSPE2380)
The Commerce Specialist Program in Marketing is for students wanting to pursue marketing careers in any kind of organization. It covers courses in marketing management, market research and marketing consulting, consumer behaviour and pricing. Students will also have opportunities to attend workshops covering current technologies and tools related to brand management.

**Commerce (Specialist)**

Specialist (BCom) Program in Commerce Generalist (ERSPE2273)
This Specialist Program leads to the Bachelor of Commerce degree and requires a total of 14.0 to 15.0 credits out of a total of 20.0 credits.

**Commerce (Major)**

Major (HBA or HBSc) Program in Commerce (ERMAJ1111)
Commerce may also be taken as a Major program with 7.5 credits. Students taking this program should follow the degree requirements for the HBA or HBSc degree.

CHECK OUT THE [ACADEMIC CALENDAR](#) FOR MORE INFO.
The Management Programs prepare students to become effective members of organizations. Drawing on a balanced offering of rigorous intellectual frameworks from the social sciences, it covers the nature and working of organizations, and managerial functions. The programs provide students with a good understanding of the major aspects of management and help them acquire an integrated set of management skills. Management is a deregulated fees program and, therefore, tuition fees for students enrolled in this program are higher than for other regulated fee programs. Fees are charged per program and not on a per course basis. For fees information please check the Fees website.

Management (Major)
Major (HBA or HBSc) Program in Management (ERMAJ2431)
The Management Major is a 4-year major program which combines the study of organizations and their management with a second major discipline of your choice. It is offered exclusively at U of T Mississauga.

Human Resource Management (Specialist)
The Human Resource Management (HRM) Specialist (ERSPE1882) provides students with a good grounding in the management disciplines and a specialized education in HRM. It is designed to equip students with a comprehensive knowledge and skill set necessary for leading organizations effectively. With courses approved by the Human Resources Professionals Association (HRPA), this Specialist will allow students to complete the prerequisite studies for the Certified Human Resources Professional (CHRP) designation.

Management (Specialist)
Specialist (BBA) Program in Management (ERSPE2431). The BBA Management Specialist is a 4-year program which leads to a BBA degree. It provides a good grounding in the basic disciplines of Management and allows you to add topics which interest you. Future employers can be confident that you know about the basic ideas in the subject, have experience in applying them to management situations and are critically aware of contemporary issues in business.

CHECK OUT THE ACADEMIC CALENDAR FOR MORE INFO.
The Multimedia Studio Theatre, or MiST as it is commonly known, is located on the ground floor of CCT.
The UTM Library is located in the HAZEL MCCALLION ACADEMIC LEARNING CENTRE.
CURRENTLY ENROLLED IN THE PROGRAM:

**COMMERCE: 864 STUDENTS**
- Accounting Specialist: 46%
- Finance Specialist: 43%
- Marketing Specialist: 6%
- Generalist Specialist: 5%

**MANAGEMENT: 176 STUDENTS**
- Management Specialist: 77%
- Management Minor: 14%
- HRM/IR Specialist: 9%

NUMBER OF APPLICATIONS RECEIVED IN 2ND YEAR

- **538 COMMERCE**
- **281 MANAGEMENT**
The **UNDERGRADUATE COMMERCE SOCIETY (UCS)** is the largest academic society at the University of Toronto Mississauga (UTM) serving over 1300 commerce students and planning and executing 50+ events. UCS aims to enrich student’s professional and career aptitudes through skill building, networking, and core experiential events.
The **STUDENT MANAGEMENT ASSOCIATION (SMA)** is a student-run organization dedicated to providing Management students experiences that cannot be gained inside the classroom. SMA provides its members with an assortment of social and academic events, and a balanced university experience.
The **IMI COMPETITION GROUP (IMIC)** is an application-based group consisting of four-to-five teams that compete in case competitions across Canada. Not only are they funded to compete, but they also receive additional tailored training based on their selected competitions.

**DECA UTM** is one chapter of many that are brought together as DECA U, a global organization. DECA aims to actively engage its members through participation in core business-related competitions and conferences against other like-minded students from all over Ontario in areas such as marketing, finance and entrepreneurship.
LISLEHURST
The Principal's Residence is located at the end of Principal's Road.
Resources
The **PROFESSIONAL DEVELOPMENT & LEARNING CENTRE (PDLC)** is the answer to the Department of Management’s many career-related programs and activities. It is a space for students, employers, alumni and community partners who add value to our professional offerings within the Department of Management. It is a centre for collaboration and learning which will brand our students and the Department as one with a leading focus on experiential development and overall student success.

**WE OFFER...**
- One-on-one meetings with the Career Officer
- Tailored career advice & resume critiques
- Mock interviews with partners such as Bell

**WHERE?**
Kaneff Building
RM 207

**WHEN?**
Mon to Fri
9AM - 5PM
Li Koon Chun
Finance Learning Centre

The Li Koon Chun Finance Learning Centre (LKC FLC) is the knowledge partner of the Institute for Management & Innovation (IMI) at the University of Toronto Mississauga (UTM). It actively supports the learning, teaching and research needs of both the IMI community and the broader University.

As a hub for students, faculty and staff interested in finance, investing and business, the LKC FLC provides specialized information resources, services, and expertise that bridges theory and practice. It also collaborates with IMI and other UTM units to promote innovation and entrepreneurship on campus.

The LKC FLC is a joint venture of IMI and the University of Toronto Mississauga Library. It partners with student societies, academic and student support services, other Library units and faculty to deliver programming and in-class/in-FLC instruction.
Meet us in person at upcoming events.

Interested in sharing your idea with a startup coach or mentor? Check their availability here.

If you would like your startup to be part of ICUBE, check out our programs.

Photography by Sankhi Liyanage; research and layout by Anne Servidad (courtesy of the MGT work-study program).
ICUBE is the hub for entrepreneurship and innovation at U of T Mississauga. Housed in the Innovation Complex, ICUBE offers students, faculty and community members business development and commercialization services. If you have a business idea, get in the cube! They have entrepreneurial training, startup coaching and mentorship, co-working space, speaker sessions and more to help get you started – even some cash, too.

ICUBE is made possible through a number of partners including the Institute for Management & Innovation, the Regional Innovation Centre, City of Mississauga, Ontario Centres of Excellence, U of T Entrepreneurship and more. When you join ICUBE, you’re plugging into a network that wants to see your business succeed.
INSTRUCTIONAL BUILDING’s exterior and interior walls are made of aged copper.

FUN FACT!
The IMI Awards night was created by Heather Hines, Director of Undergraduate Programs and Student Services four years ago. So, get involved and keep an eye out for applications. You just might win an award!
IMI AWARDS NIGHT

Every year, the Institute for Management & Innovation (IMI) hosts an awards night to congratulate and showcase the students’ achievements. The event takes place at the rotunda in the Innovation Complex and brings together faculty, staff and students for a one-night networking event.

GLOBAL CITIZEN AWARD

This award is given to a Commerce or Management student who through their work, has contributed to peace, rights, education, health, environmental or social justice. Their efforts towards social change have been profound and have impacted the University of Toronto community.

TRANSITION TITAN

This award is given to up to 5 current first-year Commerce, Management or Business Studies students who have demonstrated through their grades, activities and leveraging of campus resources, a successful transition to university.

AMBITIOs AWARD

This award is given to the graduating Commerce or Management student who, through their years at UTM, has consistently volunteered or sought leadership opportunities where they represented the Department of Management/Institute for Management & Innovation with enthusiasm and professionalism.

imIvator LEADERSHIP AWARD

This award is given to the graduating Commerce or Management student who, through their years at UTM, has consistently volunteered or sought leadership opportunities where they represented the Department of Management/Institute for Management & Innovation with enthusiasm and professionalism.

ACADEMIC EXCELLENCE AWARD

This award is given to a full-time graduating student within a specialization, with the highest G.P.A. (min. 3.7) in an academic year. *Note: this is not an application-based award and will be determined based on academic achievement.
Taking the SERVICE ROAD to the STUDENT CENTRE.
Do you want to transition into the Commerce program with ease? Do you want to make new friends? Search no more! BizMentorship gives you the best of both worlds. BizMentorship pairs a first- or second-year student with an upper-year student who is in the Commerce program and likely in the field of their mentee.

Sign up to be a mentee and you can get help when it comes to job exploration, career guidance and learn about various opportunities that UTM has to offer. You can get advice from someone who has already taken those tough courses and experienced UTM Life!

Visit the UCS website for more details.
The Professional Skills Development Program (PSDP) was created for Commerce and Management students to expand on their learning outside of the classroom and enhance their practical skills.

Students who consistently take part in PSDP activities throughout their years will be eligible to receive a notation on their official University of Toronto transcript that reads, “Completion of the Professional Skills Development Program in Management.”

To receive a transcript notation, students must earn a total of 46 PSDP skill points over three to four years in their academic program.
DIRECTOR’S CIRCLE

Students who earn 25 PSDP points throughout one academic year may apply to join the prestigious Director’s Circle. This event provides a valuable networking opportunity for students to interact with professors, notable alumni, as well as industry representatives.
Have fun exploring and growing at UTM.

Be sure to check out the bridge over the pond along Principal's Road.