

# Interested in a Career in Finance?

The Career Centre can help! Here are some starting points...

## Career Options in Finance

There are many different career options available for Finance graduates. Below is a sample of types of positions that Finance graduates have gone on to. Please note: this is not an exhaustive list, as there are many other careers available. Also, note that many positions require additional education or experience.

Financial Analyst	Securities Analyst
Investment Analyst/Banker	Mutual Fund Sales Representative
Investment Advisor	Money Market Analyst
Portfolio Manager	Compliance Officer
Research Associate, Financial Services	Research Analyst (Financial)
Chief Financial Officer	Insurance Underwriter
Bank Manager	Trader
Personal Financial Planner	Sales/Data Analyst
Business Analyst	and many other job titles!

More information about the above careers is available in the Career Centre (ask one of our Career Assistants to show you the red occupational binders or ask about Career Cruising).

## Electronic Resources - Finance

Career Centre @ UTM	<a href="http://www.utm.utoronto.ca/careers">www.utm.utoronto.ca/careers</a>
Canadian Securities Institute	<a href="http://www.csi.ca">www.csi.ca</a>
CFA Program	<a href="http://www.aimr.org/cfaprogram">www.aimr.org/cfaprogram</a>
Investment Funds Institute of Canada	<a href="http://www.ific.ca">www.ific.ca</a>
Finance Careers	<a href="http://www.careers-in-finance.com">www.careers-in-finance.com</a>
WetFeet	<a href="http://www.wetfeet.com">www.wetfeet.com</a>
Vault (New! Access from Career Centre website)	<a href="http://www.vault.com">www.vault.com</a>

**Be sure to check out the Career Centre's NEW online resource:**  
CAREERS BY MAJOR - FINANCE at [www.utm.utoronto.ca/careers/careersbymajor.html](http://www.utm.utoronto.ca/careers/careersbymajor.html)

This new web resources also includes a link to a downloadable PDF copy of the "Careers in Finance" career panel package held at UTM in 2003 (co-sponorsored by the Career Centre and UCS). Information includes: Careers in Commerical Banking and Credit Unions; Careers in Investment Banking; Careers in Insurance; Careers in Money Management; Careers in Corporate Finance; and Careers in Public Finance.

## Career Counselling & Job Coach

If you are unsure about your career direction or want help with your work search, you may find it helpful to make an individual appointment with one of our career counsellors or our Job Coach. Drop by SE3094 or call us at 905-828-5451 to book an appointment.

## **Sample of Print Resources for Finance (available in the Career Centre):**

- Financial Services Canada
- Careers in Finance, by Trudy Ring
- Canadian Business: What's in an MBA? by Rebecca Carpenter
- Careers for Financial Mavens & Other Money Movers, by M. Eberts & M. Gisler
- Great Jobs for Business Majors, by Stephen Lambert
- Careers for Number Crunchers and Other Quantitative Types, by Rebecca Burnett
- Career Centre Red Binders - compilation of finance-related career information (check Red Binders wide NOC code # 113)
- Career Centre Blue Binder – finance-related career information (NOC code #110)
- Employment Directories - including the Canada Student Employment Guide, Who's Hiring, The Career Directory, Contact Toronto, Mississauga Business Directory and more

## **Workshops and Critiques**

- Resume and Cover Letter
- Online Applications
- Effective Interviews
- Summer Job Search
- Individual Resume Critiques
- Individual Mock Interviews
- Now that I'm Graduating...What's Next?

Watch for "Work It!" our Effective Work Search Program for Graduating Students, to be offered by our Job Coach starting in January 2006. Check for application procedures and deadlines on the Career Centre web site ([www.utm.utoronto.ca/careers](http://www.utm.utoronto.ca/careers))

## **Extern Program**

A unique career exploration program, offering current U of T students the opportunity to investigate their career interests in the actual workplace. Previous participants include:

- Investment Bankers
- Financial Analysts
- Financial Planners
- Investment Advisors
- and many other areas

Due to sponsor confidentiality concerns, investment banking placements are often restricted to information interviews or 1/2 day sessions. Apply in January for the May 2006 program.

## **Networking Binder**

Get advice from contacts with professionals in the working world. Look up contacts and arrange an information interview with a professional in your preferred career area. Networking contacts available include:

- Investment Advisor
- Financial Planner
- Director, Client Reporting & Research
- and many more

## Alumni Mentorship Program

Students in their 3rd or 4th year with a clear career focus are "matched" with an alumnus in their desired career field of interest. Applications due every year in September. Ask us for details!

## Employment Services

Summer, Part-Time/Temporary, Volunteer, Graduating Year and Recent Graduate Services (for two years following graduation). Past finance-related postings on the Career Centre web site have included:

- Commercial Banking Associate - TD Canada Trust
- Analyst, Investment Banking - RBC Capital Markets
- Financial Management Program Trainee - General Electric Canada
- Summer Analyst, Investment Banking - Credit Suisse First Boston
- Competitive Research Assistant (Summer), Davis + Henderson
- Financial Analyst (Summer) - Procter & Gamble
- Loan Officer Trainee - Korea Exchange Bank of Canada
- Financial Analyst - Kraft Canada
- Financial Security Advisor - The Great-West Life Assurance Co.
- Equity Research Associate, Merrill Lynch
- Research Analyst - Standard and Poor's
- Associate Program, Sales & Trading - National Bank
- and many more!!

**Register with the Career Centre to view postings at [www.utm.utoronto.ca/careers](http://www.utm.utoronto.ca/careers)**

**Graduating Year Recruitment (GSES)** runs from early September to mid-March every year. If you're graduating in 2006, sign up NOW at the Career Centre.

Students graduating in 2006 should also sign up for access to the **Recent Graduates Employment Service** (RGES, full-time opportunities for recent graduates, available for two years after graduation) starting in March 2006.

**Currently in third year?** Note that on-campus recruitment for 2007 grads starts the first week of September 2006. Visit the Career Centre in summer 2006 to prepare for September recruitment.

The Career Centre holds many **employer information sessions** throughout the year. Note that most finance-related sessions take place on the St. George Campus in September. Employers on campus this fall included: Accenture, CIBC World Markets, Morgan Stanley, Citigroup, Merrill Lynch, and many others.

### Upcoming Career Centre Events

**SUMMER JOB FAIR** -- Wednesday, January 11, 2006, 11:00-2:00, Student Centre  
**INTERNSHIP EVENT** -- Thursday, November 17, 2005, 1:00 - 3:00

Watch for details at [www.utm.utoronto.ca/careers](http://www.utm.utoronto.ca/careers)

**Career Centre @ UTM ... Start Now**  
**Room 3094, South Building**  
**tel: 905-828-5451**  
**[www.utm.utoronto.ca/careers](http://www.utm.utoronto.ca/careers)**