## POORLY PREPARED COVER LETTER



> This vague first paragraph is not an effective sales pitch. Susan might select aspects of her education and work experience that are relevant to this specific posting.

Susan could describe aspects of her accounting courses and work experience that are most relevant to the job qualifications (e.g. successful projects where she took on a leadership role).

Susan does not effectively market her skills and qualifications in her cover letter. Relevant academic and work experience that match the job posting are not highlighted. In addition,
Susan presents an unprofessional image by not correcting her spelling errors.

