

# Jonathon Smith, BCom

Research Analyst Intern | The Delphi Group jonathon.smith@mail.utoronto.ca

### Company Profile

The Delphi Group is a Canadian strategy consulting firm that specializes in providing innovative solutions in the areas of climate change and corporate sustainability.

With offices in Vancouver, Calgary, Toronto, and Ottawa, it provides professional consulting services to medium-tolarge organizations in a variety of industry sectors.

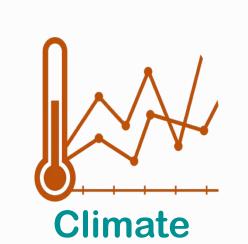
#### **Consulting Areas of Expertise**







Economy



Change

## Responsibilities and Projects

#### Responsibilities:

- Provided project support to company consultants; assisted with projectrelated research & analysis, writing, and data/information collection.
- Assisting with ad-hoc research requests relating to: sustainability initiatives, industry best practices, and policy trends/developments.

#### Projects:

- **Energy Sector Sustainability Study** 
  - Client(s): Multiple Oil & Gas and Energy Generation Clients
  - Role: Benchmarked performance of largest Canadian and international energy companies on roughly 100 different financial and non-financial indicators.
- Carbon Pricing Cost Estimates
  - Client(s): Large Commercial Real Estate Client
  - Role: Collected and summarized forecasted cost of carbon (CoC) estimates for client's property portfolio using a internally-developed carbon cost model.

### Key Client Sectors and Industries



Government Services



Retail

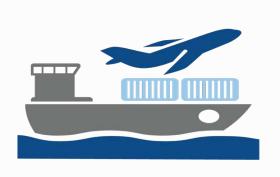
Commercial Real Estate



Oil & Gas



Banking & **Finance** 



**Transportation &** Supply Chain



**Pharmaceuticals** & Chemicals







Educational Institutions



**Telecommunications** 



**Energy Generation** & Transportation

## Skills and Insights Gained

#### **Skills Gained:**

- Ability to work with specific reporting frameworks related to corporate/organizational sustainability; specific experience with:
  - Global Reporting Initiative (GRI)
  - Carbon Disclosure Project (CDP)
  - **Taskforce for Climate-related** Financial Disclosure (TCFD)
- Analytical skills relating to performing and understanding greenhouse gas (GHG) inventories.

#### **Insights Gained:**

- Practical exposure to the professional consulting services sector; understanding of business development, project management, and client relationship management.
- Strong understanding of the energy sector operations and reporting. Familiarity with:
  - Corporate disclosure and areas of priority
  - **Environmental and social impacts of** operations



